

Produce Investments plc

Company Registration Number: 05624995

**REPORTS AND FINANCIAL STATEMENTS**

**For the 52 weeks ended 28 June 2014**

# Produce Investments plc

## REPORTS AND FINANCIAL STATEMENTS

For the 52 weeks ended 28 June 2014

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# Produce Investments plc

## STATUTORY AND OTHER INFORMATION

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### **DIRECTORS, OFFICERS AND ADVISERS**

#### DIRECTORS

A Armstrong  
R B Clapham  
M Jankowski  
B Macdonald  
Sir D Naish  
D Porter  
A Bambridge

#### SECRETARY

B Macdonald

#### REGISTERED OFFICE

Greenvale AP  
Floods Ferry Road  
Doddington  
March  
Cambridgeshire  
PE15 0UW

#### AUDITOR

Baker Tilly UK Audit LLP  
Chartered Accountants  
Breckenridge House  
274 Sauchiehall Street  
Glasgow  
G2 3EH

#### BANKERS

HSBC Bank plc  
60 Queen Victoria St  
London  
EC4N 4TR

#### NOMINATED ADVISOR

Shore Capital and Corporate Ltd  
Bond Street House  
14 Clifford Street  
London W1S 4JU

#### STOCKBROKER

Shore Capital Stockbrokers Ltd  
Bond Street House  
14 Clifford Street  
London W1S 4JU

# Produce Investments plc

## CHAIRMAN'S STATEMENT

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I am pleased to report to shareholders that the Group has again performed well in the year to 28 June 2014. A return to more normal growing conditions in the UK in 2013, compared to the wet weather experienced in 2012 has been a welcome relief to us all. The year has been a busy one for management with the successful acquisition of The Jersey Royal Company Limited (JRCL) and the closure of one of our three main fresh packing sites at Tern Hill, in Shropshire, on top of the normal day to day management requirements.

All parts of the Group have performed well in the year on the back of a more normal season, compared to that of 2012. The retail market environment remains fiercely competitive in terms of both price and volumes, and as expected we have experienced an element of inevitable price deflation on the back of the higher prices that were necessary last year to cover the cost of the more expensive crop from the 2012 harvest. The retail fresh potato sector is also experiencing higher than anticipated volume decline.

The acquisition of JRCL which was concluded on the 16<sup>th</sup> May 2014, adds a number of important strategic elements to the Group. The deal strengthens the Group's product offering and also gives the Group greater control and influence over the early season potato market, with Jersey Royals always being the first UK product to market at the start of the season. The acquisition also gives us a fresh packing site in Kent, which supplies a number of retail and foodservice customers with locally sourced Kent potatoes, something which we are keen to exploit.

The business also announced the closure of our Tern Hill site in Shropshire. This site predominantly packed fresh potatoes for retail and foodservice. Key strategic capital investments at our other fresh sites have allowed us to increase efficiencies and therefore re-align capacities, facilitating the closure of the site. Final volumes were packed at the end of August and a buyer for the site is currently being sought. An impairment charge of £0.9m has been charged to the income statement relating to the write down of fixed assets and a charge of £0.7m has also been included to cover redundancy and closure costs. This leaves us with 3 fresh packing sites: in Cambridgeshire, the Scottish Borders and Kent through the acquisition of JRCL.

Looking to the year ahead, although recognising we are only circa 30% of the way through harvesting, our best estimates for the current year's crop would indicate both reasonable yields and quality. As a result of this we would expect prices to come under pressure as supply is forecast to be higher than demand. The Group's procurement model which fixes an element of crop in advance but also has a proportion of crop linked to the free market enables the Group to take advantage of any such lowering of prices. We would also expect the retail environment to remain fiercely competitive as the market continues to evolve through increased competition from the Discounters, changing consumer shopping habits and more focus on reducing home waste, all of which impact market volume.

Whilst the market will continue to be challenging the Directors remain confident about the Group's prospects for the coming year and are pleased to announce an increase in the final dividend to 4.55 pence per share (2013: 3.64 pence), which combined with the interim dividend of 2.275 pence per share (2013: 1.82 pence) results in a total dividend for the year of 6.825 pence per share (2013: 5.46 pence per share). The final dividend will be paid on 30 October 2014 to ordinary shareholders on the register at close of business on 10 October 2014.

Given the performance of the Group and the hard work that was necessary to acquire JRCL and the closure of the Tern Hill site, I would especially like to express my sincere thanks to all employees of the Group who have helped to contribute to these excellent results for the year.

**Barrie Clapham**  
Chairman

# Produce Investments plc

## CHIEF EXECUTIVE'S REPORT

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It is pleasing to report that the growing season experienced in 2013 saw a return to more normal growing conditions compared to the wet weather of 2012. This resulted in a better quality potato crop, with total UK production of 5.5m tonnes compared to 4.5m tonnes in 2012. As a consequence of a more balanced crop, in terms of supply and demand, free buy prices for potatoes were much lower than that experienced in 2012. The Group, which fixes a large proportion of its procurement requirements in advance of the season was able to take advantage of these lower prices which along with a much lower imported tonnage, resulted in significantly lower procurement costs for the year. In order to cover the additional procurement costs in the year to June 2013 it was necessary to obtain significant price increases across the entire customer base and it was only to be expected that some of these necessary increases would come under pressure as we started to utilise the lower priced new season crop. In addition, the well publicised decline in fresh produce volumes through the major retailers has impacted overall volumes and hence turnover. This has resulted in total turnover for the Group of £191.8m in the year to June 2014, compared to £205.9m for the previous year.

In May 2014 the Group acquired The Jersey Royal Company Limited which grows, markets and supplies early season Jersey Royal potatoes into a number of UK retailers. The acquisition has a number of strategic benefits which are highlighted in the Chairman's report and we are excited not only about the future prospects for the Jersey business, but also the opportunities to exploit the benefits of locally sourced and packed potatoes in Kent – the "Garden of England".

The consideration paid for the acquisition consisted of £11.0m in cash, and 1,590,909 new shares in Produce Investments, resulting in a total consideration of £14.9m. The net assets acquired in both Jersey and Kent, including the fair value of the potato stocks equated to £14.0m. In addition to the assets purchased we have a put and call option for the purchase of JR Property Holdings Limited which owns the freehold of Peacock Farm, the main packing facility for Jersey Royals on the island. This has been agreed at a cost of £6.35m and expires in May 2019.

The acquisition was partly funded with £6m of new equity, before fees, through a significantly oversubscribed placing, with the balance funded through existing cash resources and an increase in the existing bank facilities with HSBC.

I am pleased to report, that whilst it is still relatively early in the process, integration of the acquired sites is on track with a positive reaction from both our customers and suppliers. Current trading for both the Jersey and Kent businesses is in line with our initial expectations and we are very confident about the future prospects for both of these new additions to the Group.

Our branded fresh potato, GreenVale, continues to gain momentum, both in terms of rate of sale and distribution. A successful TV advertising campaign was run during February and March on national TV and had the desired effect of increasing brand awareness. The brand brings together a unique packaging concept and great tasting variety, which attracts new customers to the category. We remain excited and committed about building the brand credentials and proposition in the years ahead.

On a sombre note it is sad to see the final closure of the Tern Hill site in Shropshire. The site and the many loyal employees, a number of whom have been with the business for many years, have served the business extremely well. The last pack of potatoes was packed at the site on the 29th August and the team running the process have done an excellent job in what was always going to be difficult circumstances. I am pleased to report that at the time of writing, the majority of people who have been made redundant through the process have managed to secure alternative employment in the area, and we must thank them for their understanding and support and wish them well in their future careers.

# Produce Investments plc

## CHIEF EXECUTIVE'S REPORT (continued)

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Operations remain cash generative and at the year end, total net debt stood at £24.5m compared to £17.3m last year, with the increase due to the acquisition of The Jersey Royal Company Limited. A number of significant capital projects were undertaken in the year across the Group with total spend at £6.5m compared to £2.6m for the prior year. A large part of the increase relates to the re-alignment of capacities at our fresh packing sites to facilitate the closure of Tern Hill. This re-alignment of our total operational capacities and the resulting improvement in operating efficiencies should stand us in good stead should the current reduction in sales of fresh produce through the major retailers be sustained.

As the Chairman noted, the growing conditions experienced so far in 2014 would point to a higher than average yielding crop, of reasonable quality. Whilst it is still difficult to predict, we would therefore expect prices for non-contracted free buy potatoes to be lower than average for most of the coming season. The Group's procurement model which fixes an element of crop in advance, still leaves the Group with opportunities to take advantage of the lower free buy prices, should these indeed come to fruition. The changing retail environment will result in an even more competitive marketplace, which when combined with a surplus crop could lead to price deflation in the sector and margin pressure.

However, following the recent acquisitions we have made along with the rationalisation of our fresh packing sites, we believe that we are in a stronger position to deal with these pressures. The Board remains confident that Produce Investments is well positioned to both grow organically and to take advantage of any acquisition opportunities.

**Angus Armstrong**  
**Chief Executive Officer**

# Produce Investments plc

## STRATEGIC REPORT

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The Directors present their report and financial statements of Produce Investments plc for the 52 weeks ended 28 June 2014.

### **Principal activities**

The principal activity of the company in the year under review was that of a holding company for the Greenvale Group of companies, which grows, sources, packs and markets fresh potatoes, daffodils bulbs and flowers.

### **Review of the business**

The Directors are very satisfied and pleased with the performance of the Group in the year to June 2014. We have experienced a return to more normal growing conditions, compared to that of 2012, where the wettest weather for a number of years impacted both the size and quality of crop. This resulted in a high priced season for 2012 and with a more normal crop in 2013 a lowering of prices paid for potatoes was inevitable. We have experienced a lowering of both the prices paid for potatoes and the prices obtained from our customers.

Overall, all parts of the Group have performed well in the year and it has been a busy year with the acquisition of The Jersey Royal Company, and the closure of the Tern Hill site in Shropshire. Significant spend on capital, some of which is a carry-over from cutting some projects in the prior year, and some to re-align capacities means the business is well placed for the future. The Group has maintained its position with its major customers throughout the year, with continued focus and provision of exceptionally high customer service levels across the whole supply chain. New monies were raised to fund the acquisition with £6m obtained from a significantly oversubscribed placing with the help of our brokers, Shore Capital. The additional funding required was provided from internal cash resources and additional facilities agreed with HSBC, where we have maintained a good relationship throughout the year.

### **Principal risks and uncertainties**

The key fundamental risks affecting the Group are set out below:

#### *Competition*

The single biggest risk to the Group is that of competition. The Group operates in a highly competitive market, particularly around product availability, quality and price. In order to mitigate against this risk the Group continually monitors and reviews market prices and undertakes customer reviews to ensure their required service levels and expectations are met in full or surpassed. A constant pipeline of innovation within the product range as well as formal and regular new product development meetings with all customers helps maintain the Group's position of preferred supplier.

#### *Impact of adverse weather*

The Group's operations are influenced by the volume and quality of the UK potato crop. In the event of a poor UK potato crop owing to adverse weather conditions, the Group is likely to suffer from an increased price for a proportion of its potato supplies. The Group's exposure to adverse weather conditions is increased due to its own growing operations. The geographically diverse spread of third party procurement and the Group's own growing, covering all the main potato growing regions of the UK, reduces the risk to the Group of crop failure in any specific region.

# Produce Investments plc

## STRATEGIC REPORT (continued)

### *Employees*

Both regional managers and local staff are key to the success of the Group. The loss of key individuals or the inability to recruit people with the right level of experience and skills locally, could adversely impact the Group's results. In order to mitigate these risks the Group has a rolling programme in place to allow employees to improve learning and skills. The Group also has a number of incentive schemes in place linked to the overall Group performance that are designed to retain key individuals. There are also a number of Keyman insurance policies in place to further mitigate some of the financial risks associated with the loss of certain individuals.

The average monthly number of persons (including directors) employed by the Group during the period was:

	2014	2013
Production and warehouse	1,029	970
Management and administration	149	156
<b>Total average number of employees</b>	<b>1,178</b>	<b>1,126</b>

### **Financial risk management**

#### *Credit risk*

The Group operates tight credit control policies and seeks to minimise any exposure by only offering deferred terms where customers either have a proven track record of payment or satisfy credit worthiness procedures. Any credit limits are subject to regular review to ensure that limits remain appropriate to the circumstances of each customer.

#### *Liquidity risk*

The Group seeks to mitigate liquidity risk by managing cash generation by its operations and by applying cash collection targets. The Group also manages liquidity risk via revolving credit facilities and long term debt.

#### *Interest rate risk*

The Group manages this risk, where significant, by fixing interest rate payments using interest rate swaps and caps.

### **Key performance indicators**

The Directors review performance using a number of both financial and non-financial key performance indicators (KPI's). These are regularly reviewed as to their appropriateness, set and measured continuously in order to monitor performance and comparative efficiencies across the Group.

The principal financial KPI's monitored by the Board are average selling prices and procurement costs, which enable the Board to monitor overall profitability. Profitability by segment is disclosed in the accompanying financial statements (note 4).

Non-financial KPI's are principally efficiency related and include:

- Volume of potatoes sold: overall total volumes have declined primarily as a result of lower sales volumes through retail channels as the market has declined.
- Yield %: the Group monitors the yield through its three main fresh potato sites. Due to the improved quality of the crop versus that experienced in 2012 yields showed significant improvement.
- Man hours per tonne: the Group monitors the number of worked hours to pack potatoes and this showed a worsening versus the prior year of 6.8%. This was due to the decision to close our pack site in Shropshire and the necessary re-alignment and run down of volumes to facilitate the transfer of volumes and ultimate closure.

Approved on behalf of the Board

**B Macdonald**  
Director

# Produce Investments plc

## DIRECTORS' REPORT

### Results and dividends

The retained profit after tax for the period was £7,775,000 (2013: £6,161,000).

Basic earnings per share were 33.64 pence (2013: 28.60 pence). Diluted earnings per share were 31.71 pence (2013: 26.90 pence). Adjusted earnings per share were 39.64 pence (2013: 24.92 pence) and adjusted diluted earnings per share were 37.36 pence (2013: 23.44 pence).

An interim dividend of 1.82p per ordinary share was paid in April 2014. The Directors recommend the payment of a final dividend for the period, which is not reflected in these accounts of 4.55 pence per ordinary share which together with the interim dividend, represents 6.825 pence per ordinary share. This is subject to approval at the Annual General Meeting and if approved will be paid on 30 October 2014 to ordinary shareholders on the register at close of business on 10 October 2014. Ordinary shares will go ex dividend on 9 October 2014.

### Substantial shareholdings

As at the date of this report, the Company is aware of the following holdings that constitute more than 3% or more of the voting rights of the Company:

	Number of ordinary shares	% of issued share capital
Credential Produce LLP	6,177,635	23.2
Morstan Nominees Limited	4,855,728	18.4
Credit Suisse Client Nominees (UK) Limited	2,835,438	10.7
Platform Securities Nominees Limited	1,839,951	6.9
JR Property Holdings Limited	1,590,909	6.0
Cornish Potatoes Limited	1,229,205	4.6
London and Scottish Investments Limited	131,786	0.5

London and Scottish Investments Limited have directors and ownership in common with Credential Produce LLP.

### Research and development

Research and development continues in three major areas – developing new and improved potato varieties with increased resistance to diseases in conjunction with the James Hutton Institute; treatments and products to assist in the storage of potatoes; the introduction of potato products in a variety of formats including further processing that are additive and chemical free, whilst maintaining higher proportions of their healthy ingredients.

### Political and charitable donations

Donations to UK charities in the period amounted to £47,000 (2013:£42,000). The Group made no political donations during the period.

### Land and buildings

The Directors have adopted a policy of measuring land and buildings at historic cost.

### Employee involvement

The Directors recognise the benefits which arise from keeping employees informed of the Group's progress and through their participation in the Group's performance. The Group is therefore committed on a regular basis to provide its employees with information and to consult them so that their views may be taken into account in making decisions which may affect their interests and to encourage their participation in schemes through which they will benefit from the Group's progress and performance improvement.

### Directors and Officers Insurance

The Group has purchased insurance against Directors and Officers liability for the benefit of the Directors and Officers of the Group (including its subsidiaries).

### Disabled persons

It is the Group's policy to ensure that disabled persons are treated fairly and consistently in terms of recruitment, training, career development and promotion and that their employment opportunities are based on a realistic assessment of their aptitudes and abilities. Wherever possible, the Group will continue the employment of persons who become disabled during the course of their employment with the Group through retraining, acquisition of special aids and equipment or the provision of alternative employment.

# Produce Investments plc

## DIRECTORS' REPORT

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### Corporate Governance

The Directors recognise the value and importance of high standards of corporate governance and intend to observe the principles of the UK Corporate Governance Code to the extent they consider appropriate in light of the Company's size, stage of development and resources.

The Board comprises 2 executive directors and 5 non-executive directors. The Directors consider the composition of the Board to be a satisfactory balance for the purposes of decision making for the Group. In the last 12 months the Board has convened 8 times.

The Group has established an Audit and Nominations and Remuneration Committee of the Board with formally delegated duties and responsibilities. Derek Porter chairs the Audit Committee and Sir David Naish chairs the Nominations and Remuneration Committee.

The Audit Committee has primary responsibility for monitoring the quality of internal controls and ensuring the financial performance of the Group is properly measured and reported on. The Audit Committee have access to financial reporting information throughout the year and have unrestricted access to the Group's auditor.

The Nominations and Remuneration Committee is responsible for making recommendations on the appointment of new directors and for reviewing the composition of the Board. It will also review the performance of the Executive Directors and make recommendations to the Board on matters pertaining to their remuneration, benefits and terms of employment.

Full details of the make up and scope of these committees can be found on the Company's website at [www.produceinvestments.co.uk](http://www.produceinvestments.co.uk)

### Bribery Act

The Group have considered the implications of the recent legislation on bribery and corruption and have undertaken an in-depth review of policies and practices in conjunction with the Group's legal advisers.

Following this review the Directors have drawn up a policy, communicated this to all staff, and others, potentially affected by the implementation of the legislation and have held training sessions for all management to introduce the policy, underline the Group's attitude towards any such corrupt practices and to advise of their personal and corporate responsibility to ensure adherence. The Directors have also introduced a regular internal audit process to provide the stakeholders in the Group with the required reassurance that the legislation is being complied with.

### Annual General Meeting

The notice convening the Annual General Meeting (AGM) can be found in the Notice of the AGM accompanying this annual report and financial statements, and can also be found on the Company's website at [www.produceinvestments.co.uk](http://www.produceinvestments.co.uk).

### Auditor

Baker Tilly UK Audit LLP, Chartered Accountants, has indicated its willingness to continue to act as auditor.

### Statement as to disclosure of information to the auditor

The Directors who were in office on the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant audit information of which the auditor was unaware. Each of the Directors have confirmed that they have taken all steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditor.

### Strategic Report

In accordance with S414c(11) of the Companies Act the directors have chosen to set out in the strategic report matters of strategic importance that would otherwise required to be contained in the directors report.

Approved on behalf of the Board

**B Macdonald**  
Director

# Produce Investments plc

## DIRECTORS' REMUNERATION REPORT

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This report has been approved by the Board and the Nominations and Remuneration Committee and has been voluntarily prepared in accordance with Schedule 8 to the Large and Medium Sized Companies and Groups (Accounts and Reports) Regulations 2008 and with due account taken of the UK Corporate Governance Code. The report also provides the information required to be reported on Directors' remuneration under AIM Rule 19.

### **Nominations and Remuneration Committee**

#### *Composition of the Committee*

The members of the Committee, all of whom are considered independent of the executive management team, are:

- Sir David Naish (Chairman)
- Barrie Clapham
- Michael Jankowski

#### *Role of the Committee*

The key responsibilities of the Committee are to make recommendations to the Board as to the:

- board policy and elements for the remuneration of the Executive Directors and the Chairman;
- individual elements of the remuneration of those Directors; and
- grant of share based incentives to Executive Directors and all other employees.

No Director takes part in any discussion directly concerning his own remuneration.

The full terms of reference of the Committee are available on the Company's website at [www.produceinvestments.co.uk](http://www.produceinvestments.co.uk)

#### *Advisers to the Committee*

The Committee has appointed independent remuneration consultants, Hewitt New Bridge Street (a trading name of Aon Corporation) to advise on all aspects of senior executive remuneration.

The Committee also seeks advice where appropriate from the Group Human Resources Director and Company Secretary to ensure that the remuneration policy proposed by the Committee to the Board takes account of company-specific factors relating to strategy and takes due account of pay and conditions in the Group as a whole.

### **Remuneration policy for Executive Directors**

Remuneration policy is based on the following broad principles set by the Committee:

- to provide a market competitive remuneration package to attract and retain Executives of sufficient calibre;
- to align remuneration to the business strategy;
- to align the interests of Executive Directors with the interests of shareholders; and
- to take account of (i) pay and conditions throughout the Group and (ii) established best practice as set out in institutional investor guidelines.

The objective of this policy is aligned with the recommendations of the UK Corporate Governance Code.

The Committee ensures that account is taken of environmental, social and governance ('ESG') risks when setting remuneration and is comfortable that remuneration packages do not raise any ESG risks by motivating irresponsible behaviour. The Committee also ensures that inappropriate operational and financial risk-taking is neither encouraged nor rewarded through the remuneration policies and that, instead, a sensible balance is struck between fixed and performance related pay, short and long-term incentives and cash and share based remuneration.

#### *Fixed versus performance related remuneration*

In order to incentivise management whilst aligning their interests with those of shareholders, a substantial proportion of the Executive Directors' pay is performance related, through an annual bonus plan (based on profit growth) and share based long term incentives (based on EPS).

# Produce Investments plc

## DIRECTORS' REMUNERATION REPORT

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### Remuneration of Non-Executive Directors

The fees of the Non-Executive Directors (other than the Chairman) are set by the Board. When setting these fees, due account is taken of fees paid to Non-Executive Directors of similar companies, the time commitment of each Director and any additional responsibilities undertaken, such as acting as Chairman to one of the Board Committees or as Senior Independent Director.

Currently the fee level for the Chairman is £85,000. The fee level for the Senior Independent Director, Sir David Naish is £45,000, comprising a base fee of £40,000 and an additional fee for Chairing the Remuneration Committee of £5,000. The fees paid to Michael Jankowski and Derek Porter were £20,000 and £25,000 respectively with Derek Porter receiving an additional £5,000 for chairing the Audit Committee. Fees paid to Tony Bambridge amounted to £25,000. Non-Executive Directors are not eligible to receive pension entitlements or bonuses and may not participate in long-term incentive schemes.

### Elements of remuneration

The components of the Executive Directors' remuneration are summarised below.

#### *(i) Basic salary*

The salary of individual Executive Directors is reviewed with effect from 1 October each year. Account is taken of the performance of the individual concerned, together with any change in responsibilities that may have occurred and the rates for similar roles within the appropriate comparator groups.

The current salary levels are as follows:

- Angus Armstrong £177,928
- Brian Macdonald £177,928

#### *(ii) Bonus Plan*

The maximum potential bonus payable to Executive Directors for the 2013/14 financial year is capped at 70% of salary. Bonuses are payable based on profitability of the Group. If the profit on Ordinary activities before taxation shown in the Group's audited financial statements ("Profit") is greater than the amount shown in the budget agreed at the commencement of the financial year, a proportion of that profit ahead of budget will be distributed to Executive Directors and other executives through the Bonus Plan. The proportion to be distributed will be 20% of the excess if that excess is between £200,000 and £400,000, rising in increments of 1% for each additional £200,000 of the excess, up to a maximum of 30%.

#### *(iii) Long-term incentive arrangements*

##### *The LTIP*

The LTIP is used to award share options to selected executives to allow them to share in the success of the Company.

#### *(iv) Benefits*

It is Company policy to provide Executive Directors with a company car, private medical, income protection and health and life assurance.

#### *(v) Pensions*

Under the terms of his service agreement, Angus Armstrong is entitled to a pension contribution equivalent to 20% of base salary. Brian Macdonald does not receive a pension contribution, but instead is entitled to a 10% uplift in annual bonus entitlement.

### Directors' service contracts, notice periods and termination payments

#### *Executive Directors*

The contract dates and notice periods for the Executive Directors are as follows:

Director	Contract date	Notice period from the Company	Notice period from the Director
Angus Armstrong	11 November 2010	12 months	12 months
Brian Macdonald	11 November 2010	12 months	12 months

# Produce Investments plc

## DIRECTORS' REMUNERATION REPORT

The service contracts of both Directors, which are rolling contracts, are subject to standard terms in the event of termination.

### *Executive Directors external appointments*

Board approval is required before any external appointment can be accepted by an Executive Director. Currently neither Executive Director has any external appointments.

### *Non-Executive Directors*

The Non-Executive Directors do not have service contracts with the Company but are appointed for an initial three-year term. Non-Executive Directors are typically expected to serve for two three-year terms, although their appointment can be terminated either by them or by the Company on three month's written notice. The Chairman's notice period is one month. All Directors are required to stand for re-election by shareholders at least once every three years. The appointment dates of the Non-Executive Directors are:

Barrie Clapham	11 November 2010, appointed Chairman
Sir David Naish	20 September 2010
Michael Jankowski	11 November 2010
Derek Porter	11 November 2010
Anthony Bambridge	26 February 2013

### **Directors' emoluments**

	<b>Salary/fees £000</b>	<b>Bonus £000</b>	<b>Benefits £000</b>	<b>Pension £000</b>	<b>Total 2013/14 £000</b>
Angus Armstrong	178.0	119.8	12.3	35.60	345.7
Brian Macdonald	178.0	136.9	10.4	-	325.3

This is the remuneration receivable in their capacity as Executive Directors for the year ending 28 June 2014.

### **Directors' shareholdings**

#### *Directors' interests and transactions in the Ordinary Shares of the Company*

The beneficial and non-beneficial interests of the Directors in office as at 28 Jun 2014 and at 29 June 2013 are shown below:

	<b>As at 28 June 2014</b>	<b>As at 29 June 2013</b>
<b>Executive Directors</b>		
Angus Armstrong*	358,790	358,790
Brian Macdonald**	75,000	75,000
<b>Non-Executive Directors</b>		
Barrie Clapham***	6,167,242	6,167,242
Sir David Naish (Chairman)	-	-
Michael Jankowski****	757,969	757,969
Derek Porter*****	111,020	115,020
Anthony Bambridge*****	18,160	15,360

\*Mr Armstrong's shares are held through his spouse.

\*\* Mr Macdonald's shares are held through his spouse.

\*\*\*Mr Clapham's shares are held through Credential Produce LLP and London and Scottish Investments Limited.

\*\*\*\*Mr Jankowski's shares are held through Platform Securities Nominees Limited with the exception of 1,000 shares which are in his own name.

\*\*\*\*\* Mr Porter's shares are held through Credential Produce LLP and in his own name.

\*\*\*\*\* Mr Bambridge's shares are held through B&C Farming Limited and in his own name.

# Produce Investments plc

## DIRECTORS' REMUNERATION REPORT

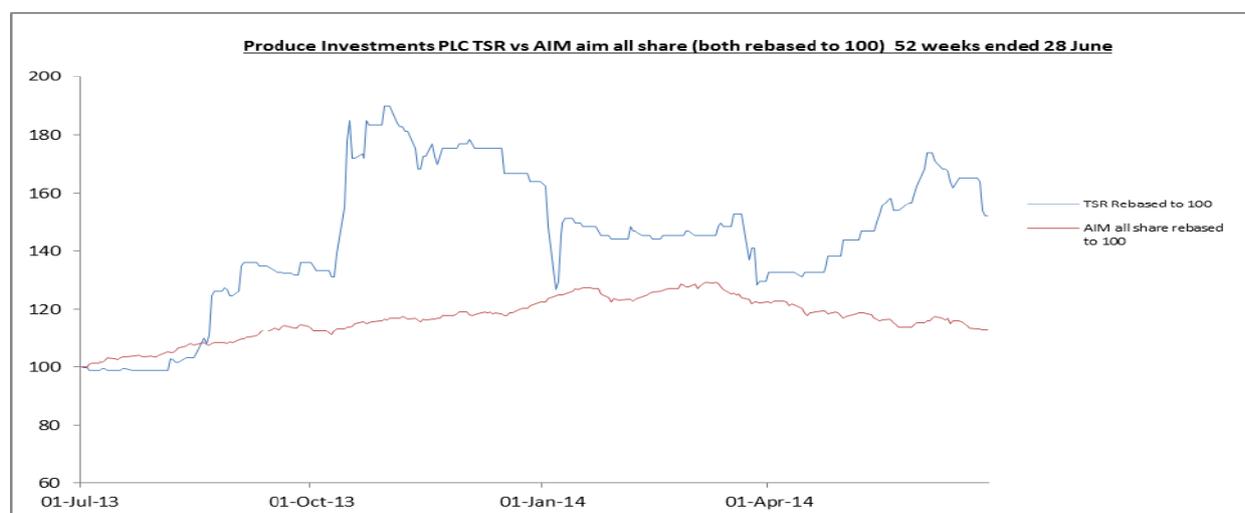
### Outstanding share option awards

Details of outstanding share option awards are summarised in the table below:

	29 June 2013	Granted	Exercised	28 June 2014	Exercise price	Date of grant	Dates within which exercisable
	Number	Number	Number	Number			
Angus Armstrong		102,447		102,447	£1.67	1.7.2013	1.11.2014-30.6.2023
Brian Macdonald	38,933	-	-	38,933	£0.74	27.5.2009	27.5.2012-26.5.2019
	442,540	-	-	442,540	£0.01	11.11.2010	11.11.2011-10.11.2020
	-	102,447	-	102,447	£1.67	1.7.2013	1.11.2014-30.6.2023

### Total shareholder return performance

The following graph shows a comparison of Produce Investment plc's total shareholder return against that achieved by the AIM All Share Index. This measure is seen as the most appropriate to represent the Company's relative performance for these purposes as the Company is a constituent of this index.



This graph shows the total shareholder return of Produce Investments plc from the 30 June 2013 to 28 June 2014 relative to the AIM All Share Index for the same period.

By order of the Board.

**Sir David Naish**  
Chairman of the Remuneration Committee  
24 September 2014

# Produce Investments plc

## **DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS**

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The directors are responsible for preparing the Directors' Report, the Strategic Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare group and company financial statements for each financial year. The directors are required by the AIM Rules of The London Stock Exchange to prepare the group financial statements in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU").

The Group financial statements are required by law and IFRS adopted by the EU to present fairly the financial position and performance of the Group. The Companies Act 2006 provides in relation to such financial statements that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and of the profit or loss of the Group for that period.

In preparing the Group financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and accounting estimates that are reasonable and prudent;
- c. state whether they have been prepared in accordance with IFRS as adopted by the EU;
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the financial statements comply with the requirements of the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the produce investments plc website.

Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from the legislation in other jurisdictions.

# Produce Investments plc

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF PRODUCE INVESTMENTS PLC

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We have audited the group and parent company financial statements ("the financial statements") on pages 15 to 66. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditor**

As more fully explained in the Directors' Responsibilities Statements set out on pages 13 and 58, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### **Scope of the audit of the financial statements**

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at: [www.frc.org.uk/auditscopeukprivate](http://www.frc.org.uk/auditscopeukprivate).

### **Opinion on financial statements**

In our opinion

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 28 June 2014 and of the group's profit for the 52 weeks then ended;
- the group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

ALAN AITCHISON (Senior Statutory Auditor)  
For and on behalf of BAKER TILLY UK AUDIT LLP, Statutory Auditor  
Chartered Accountants  
Breckenridge House  
274 Sauchiehall St  
Glasgow G2 3EH

# Produce Investments plc

## CONSOLIDATED INCOME STATEMENT

For the 52 weeks ended 28 June 2014

	<i>Notes</i>	<b>2014</b> <b>£'000</b>	<b>2013</b> <b>£'000</b>
<b>CONTINUING OPERATIONS</b>			
Revenue	4	191,832	205,995
Cost of sales	8	(127,530)	(154,508)
Gross profit		<u>64,302</u>	<u>51,487</u>
Administrative and other operating expenses	8	<u>(53,292)</u>	<u>(43,961)</u>
Operating profit before fair value adjustment, interest and tax		11,010	7,526
Fair value adjustment	5	120	965
Exceptional Items	8	(1,617)	-
Finance costs	7	(1,055)	(890)
Finance income	7	97	14
Dividends received from investments	3	18	-
Share of profit of associate	3	<u>12</u>	<u>6</u>
Profit before tax		8,585	7,621
Income tax expense	10	<u>(810)</u>	<u>(1,460)</u>
Profit for the period		<u>7,775</u>	<u>6,161</u>
Attributable to:			
Equity holders of the parent		7,601	6,070
Non- controlling interests		<u>174</u>	<u>91</u>
		<u>7,775</u>	<u>6,161</u>
Earnings per share attributable to owners of the parent during the year:			
Basic earnings per share (pence)	11	33.64	28.60
Diluted earnings per share (pence)	11	31.71	26.90

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the 52 weeks ended 28 June 2014

	<i>Notes</i>	<b>2014</b> <b>£'000</b>	<b>2013</b> <b>£'000</b>
Profit for the period		<u>7,775</u>	<u>6,161</u>
Other comprehensive income:			
Actuarial (loss) in respect of pension scheme	22	(1,248)	(568)
Deferred tax effect on actuarial gain / (loss)	10	140	(4)
Effect of change in tax rate on historic equity tax postings	10	(132)	(44)
Current income tax credit recognised through equity	10	81	135
Deferred tax credited to equity	10	<u>124</u>	<u>96</u>
Other comprehensive income for the period, net of tax		<u>(1,035)</u>	<u>(385)</u>
Total comprehensive income for the period, net of tax		<u>6,740</u>	<u>5,776</u>
Attributable to:			
Equity holders of the parent		6,566	5,685
Non- controlling interests		<u>174</u>	<u>91</u>
		<u>6,740</u>	<u>5,776</u>

# Produce Investments plc

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 28 June 2014

	<i>Notes</i>	<b>2014</b> <b>£'000</b>	<b>2013</b> <b>£'000</b>
<b>ASSETS</b>			
Non-current assets:			
Property, plant and equipment	13	38,380	26,829
Intangible assets	14	17,196	16,808
Investment in associates	3	172	160
Other investments	3	78	78
Deferred tax assets	10	1,770	1,476
		<u>57,596</u>	<u>45,351</u>
Current assets:			
Inventories	16	9,623	8,778
Biological assets	6	16,662	11,900
Trade and other receivables	17	28,243	24,697
Prepayments		2,127	2,416
Cash and short-term deposits	18	2,241	5,655
		<u>58,896</u>	<u>53,446</u>
<b>Total assets</b>		<u><b>116,492</b></u>	<u><b>98,797</b></u>
<b>EQUITY AND LIABILITIES</b>			
Equity:			
Issued capital	19	265	220
Share premium	19	21,466	15,624
Other capital reserves	20	10,228	6,227
Retained earnings		16,321	10,766
Equity attributable to equity holders of the parent		<u>48,280</u>	<u>32,837</u>
Non-controlling interests		343	169
<b>Total equity</b>		<u><b>48,623</b></u>	<u><b>33,006</b></u>
Non-current liabilities:			
Interest-bearing loans and borrowings	15	15,250	20,750
Other non-current financial liabilities	15	499	66
Deferred revenue	21	188	192
Pensions and other post employment benefit obligations	22	5,279	4,390
Deferred tax liability	10	4,900	5,605
		<u>26,116</u>	<u>31,003</u>
Current liabilities:			
Trade and other payables	24	29,085	31,844
Interest-bearing loans and borrowings	15	11,509	2,250
Deferred revenue	21	189	103
Income tax payable		970	591
		<u>41,753</u>	<u>34,788</u>
<b>Total liabilities</b>		<u><b>67,869</b></u>	<u><b>65,791</b></u>
<b>Total equity and liabilities</b>		<u><b>116,492</b></u>	<u><b>98,797</b></u>

The financial statements on pages 15 to 66 were approved for issue by the Board of Directors and signed on its behalf by:

**B Macdonald 25 September 2014**  
**Director**

# Produce Investments plc

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the 52 weeks ended 28 June 2014

		Issued Capital (Note 19)	Share premium (Note 19)	Other capital reserves (Note 20)	Retained earnings	Total	Non- controlling interest	Total Equity
	Notes	£'000	£'000	£'000	£'000	£'000	£'000	£'000
<b>As at 30 June 2012</b>		<b>199</b>	<b>15,592</b>	<b>3,500</b>	<b>5,871</b>	<b>25,162</b>	<b>78</b>	<b>25,240</b>
Profit for the period		-	-	-	6,070	6,070	91	6,161
Actuarial loss on post employment benefit obligations		-	-	-	(568)	(568)	-	(568)
Deferred tax on actuarial loss		-	-	-	(4)	(4)	-	(4)
Tax rate change on balances taken to equity		-	-	-	(44)	(44)	-	(44)
Current year tax taken to equity		-	-	-	135	135	-	135
Deferred tax taken directly to equity		-	-	-	96	96	-	96
<b>Total comprehensive income</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>5,685</b>	<b>5,685</b>	<b>91</b>	<b>5,776</b>
New shares issued during period		21	32	2,727	-	2,780	-	2,780
Share-based payment transactions	23	-	-	-	3	3	-	3
Equity dividends paid	12	-	-	-	(793)	(793)	-	(793)
<b>As at 29 June 2013</b>		<b>220</b>	<b>15,624</b>	<b>6,227</b>	<b>10,766</b>	<b>32,837</b>	<b>169</b>	<b>33,006</b>
Profit for the period		-	-	-	7,601	7,601	174	7,775
Actuarial loss on post employment benefit obligations		-	-	-	(1,248)	(1,248)	-	(1,248)
Deferred tax on actuarial loss		-	-	-	140	140	-	140
Tax rate change on balances taken to equity		-	-	-	(132)	(132)	-	(132)
Current year tax taken to equity		-	-	-	81	81	-	81
Deferred tax taken directly to equity		-	-	-	124	124	-	124
<b>Total comprehensive income</b>		<b>-</b>	<b>-</b>	<b>-</b>	<b>6,566</b>	<b>6,566</b>	<b>174</b>	<b>6,740</b>
New shares issued during period		45	5,842	4,001	-	9,888	-	9,888
Share-based payment transactions	23	-	-	-	298	298	-	298
Equity dividends paid	12	-	-	-	(1,309)	(1,309)	-	(1,309)
<b>As at 28 June 2014</b>		<b>265</b>	<b>21,466</b>	<b>10,228</b>	<b>16,321</b>	<b>48,280</b>	<b>343</b>	<b>48,623</b>

**CONSOLIDATED CASH FLOW STATEMENT**  
**For the 52 weeks ended 28 June 2014**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
<b>OPERATING ACTIVITIES</b>		
Profit before tax from continuing operations	8,585	7,621
Adjustments to reconcile profit before tax for the year to net cash inflow from operating activities:		
Depreciation , amortisation and impairment of assets	5,202	4,076
Share-based payment transaction expense	298	3
Loss / (Gain) on disposal of property, plant and equipment	9	50
Finance income	(97)	(14)
Finance costs	1,055	890
Share of net profit of associate	(12)	-
Fair value movement on biological assets	(120)	(965)
Difference between pension contributions paid and amounts recognised in the income statement	(552)	(587)
Working capital adjustments:		
(Increase) /decrease in trade and other receivables and prepayments	8,548	(7,166)
Increase in inventories and biological assets	873	(3,085)
Increase / (decrease) in trade and other payables	(11,479)	5,455
Increase / (decrease) in deferred revenue	82	103
Interest received	17	14
Income tax paid	(1,977)	(2,205)
Net cash flows from operating activities	<u>10,432</u>	<u>4,190</u>
<b>INVESTING ACTIVITIES</b>		
Purchase of property, plant and equipment	(6,458)	(2,618)
Purchase of intangible assets	(84)	(40)
Cashflows arising from purchase of subsidiary	(9,999)	(10,514)
Net cash flows used in investing activities	<u>(16,541)</u>	<u>(13,172)</u>
<b>FINANCING ACTIVITIES</b>		
Bank loans drawn during period	8,759	27,000
Bank Loans repaid during period	(5,000)	(15,236)
Bank overdraft repaid during the period	(5,024)	(2,434)
Interest paid	(862)	(886)
Dividends paid to equity shareholders of parent	(1,309)	(793)
Proceeds from share issues	6,131	35
Net cash flows (used in) / generated from financing activities	<u>2,695</u>	<u>7,686</u>
Net (decrease) / increase in cash and cash equivalents	(3,414)	(1,296)
Cash and cash equivalents at beginning of period	<u>5,655</u>	<u>6,951</u>
Cash and cash equivalents at end of period	<u>2,241</u>	<u>5,655</u>

## **Notes to the Consolidated Financial Statements For the 52 weeks ended 28 June 2014**

### **1 General information**

Produce Investments plc (“the Company”) and its subsidiaries (together “the Group”) is a leading operator in the fresh potato sector with vertically integrated activities covering seed production, own growing, processing and packing and supply to the major retailers. The Company’s subsidiaries are listed in note 28.

The Company is a public limited company incorporated and domiciled in the UK. Its registered office is Floods Ferry Road, Doddington, March, Cambridgeshire, PE15 OUW.

The Company was listed on the London Stock Exchange AIM on 18 November 2010.

The financial year represents 52 weeks to 28 June 2014 (prior year 52 weeks to 29 June 2013).

These consolidated financial statements were approved for issue on 26 September 2014.

### **2 Basis of preparation**

The Group’s consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union as they apply to the financial statements of the group for the period ended 28 June 2014 and applied in accordance with the Companies Act 2006. The accounting policies which follow set out those policies which apply in preparing the financial statements for the period.

These consolidated financial statements have been prepared on a historical cost basis, except for derivative financial instruments and biological assets, which have both been measured at fair value in line with applicable accounting standards. The consolidated financial statements are presented in British pounds sterling (£) and all values are rounded to the nearest thousand (£’000) except when otherwise indicated.

### **Going Concern**

The Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future and accordingly have adopted the going concern basis in preparing the consolidated financial statements. Further information regarding the financial position of the Group, its cash flows, liquidity position, and borrowing facilities are described in the financial statements on pages 15 to 65. In addition, the notes to the financial statements includes the Group’s objectives, policies and processes for managing its capital, its financial risk management objectives, details of its financial instruments and hedging activities and exposures to credit, market and liquidity risk. Cash balances and borrowings are included in notes 15 and 18. This disclosure has been prepared in accordance with the Financial Reporting Council’s Going Concern and Liquidity Risk: “Guide for Directors of UK Companies 2009”.

### **Basis of consolidation**

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at 28 June 2014. Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies. All material intra-group balances, income and expenses, unrealised gains and losses and dividends resulting from intra-group transactions are eliminated in full. A change in the ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction. Losses are attributed to the non-controlling interest even if that results in a deficit balance. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interest
- Derecognises the cumulative translation differences, recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
- Recognises any surplus or deficit in profit or loss
- Reclassifies the parent’s share of components previously recognised in other comprehensive income to profit or loss.

## **Notes to the Consolidated Financial Statements**

### **For the 52 weeks ended 28 June 2014**

#### **Changes in accounting estimates and disclosures**

The Group has adopted all IFRS and IFRIC interpretations effective for periods beginning on or after 29 June 2013.

Standards issued but not yet effective up to the date of issuance of the Group's financial statements are listed below:

*IFRS 2 Share-based Payment (amendments)*

*IFRS 3 Business Combinations (amendments)*

*IFRS 5 Non-current Assets Held for Sale and Discontinued Operations (amendments)*

*IFRS 7 Financial Instruments: Disclosures (amendments)*

*IFRS 8 Operating Segments (amendments)*

*IFRS 9 Financial Instruments*

*IFRS 10 Consolidated Financial Statements (amendments)*

*IFRS 12 Disclosure of Interests in Other Entities (amendments)*

*IFRS 13 Fair Value Measurement (amendments)*

*IAS 16 Property, Plant and Equipment (amendments)*

*IAS 19 Employee Benefits (amendments)*

*IAS 24 Related Party Disclosures (amendments)*

*IAS 27 Separate Financial Statements (amendments)*

*IAS 28 Investments in Associates and Joint Ventures (amendments)*

*IAS 36 Impairment of Assets (amendments)*

*IAS 38 Intangible Assets (amendments)*

*IAS 39 Financial Instruments: Recognition and Measurement (amendments)*

*IAS 41 Agriculture (amendments)*

The Group expects that there will be no material impact on the consolidated financial statements resulting from the implementation of the above standards.

#### **Key sources of estimation uncertainty**

The key sources of estimation uncertainty that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are the valuation of biological assets, the measurement and impairment of goodwill, the measurement of defined benefit pension obligations and the estimation of share based payment costs.

The measurement of biological assets requires assumptions regarding expected yields of crops, percentage of crop that are saleable, and the expected market value at the date of harvest. Biological assets at the reporting date were valued at £16.6m (2013:£11.9m) (see note 6).

The Group reviews whether intangible assets are impaired on an annual basis, and this requires an estimation of the value in use of the cash generating units to which the intangible assets are allocated. This involves estimation of future cash flows and choosing a suitable discount rate. Intangible assets at the reporting date were valued at £17.2m (2013:£16.8m) (see note 14).

Measurement of defined benefit pension obligations requires estimation of future changes in salaries and inflation, as well as mortality rates, the expected return on assets and the selection of a suitable discount rate. Defined benefit pension obligations at the reporting date were valued at £5.3m (2013:£4.4m) (see note 22).

The estimation of share based payment costs requires the selection of an appropriate valuation model, consideration as to the inputs necessary for the valuation model chosen and the estimation of the number of awards that will ultimately vest, inputs for which arise from judgements relating to the probability of meeting non-market performance conditions and the continuing participation of employees. Share based payment charges in the period were £298,000 (2013: £3,000) (see note 23).

## **Notes to the Consolidated Financial Statements**

### **For the 52 weeks ended 28 June 2014**

#### **Summary of significant accounting policies**

##### **Business combinations and goodwill**

###### *Business combinations*

Business combinations are accounted for using the acquisition method. The consideration transferred for the acquisition of a subsidiary is the fair values, at the date of acquisition, of the assets transferred, liabilities incurred, and equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition related costs incurred are expensed. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquirees' identifiable net assets.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value as at the acquisition date through profit or loss.

###### *Goodwill*

Goodwill is initially measured at cost being the excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition date fair value of any previous equity in the acquiree, over the fair value of the Group's share of the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

The customer lists for Swancote Foods are amortised on a straight line basis over a useful economic life of 15 years.

##### **Investments in associates**

The Group's non controlling investments in other entities are accounted for on one of two bases, depending on the conditions relevant to each investment.

An associate is an entity in which the Group has significant influence. Where such conditions exist, the entity is accounted for using the equity method. Under the equity method, the investment in the associate is carried in the statement of financial position at cost plus post acquisition changes in the Group's share of net assets of the associate. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. The income statement reflects the share of the results of operations of the associate. Where there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The share of profit of associates is shown on the face of the income statement. This is the profit attributable to equity holders of the associate and therefore is profit after tax and non-controlling interests in the subsidiaries of the associates.

Where the Group does not exert significant influence on an entity in which the Group holds a non controlling investment, this investment is accounted for at historic cost, less provisions for any impairment as discussed below.

After application of either the equity or cost method in line with the circumstances described above, the Group determines at each reporting date whether there is any evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the impaired amount in the income statement.

**Notes to the Consolidated Financial Statements**  
**For the 52 weeks ended 28 June 2014**

**Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, and sales taxes (e.g. Value Added Tax) or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as a principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognised:

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer. Usually the risks and rewards of ownership transfer on despatch of the goods, however, for some customers, the risks and rewards of ownership pass to the buyer when the goods arrive with the buyer. Revenue from the sale of potatoes, daffodil flowers and bulbs to retailers and processors, is recognised on despatch. Revenue from the sale of seed potatoes is recognised on confirmed delivery. Given that goods are principally fresh food products that arrive with the buyer within hours of despatch, the date of despatch and the date of arrival are typically the same.

Rental income arising from operating leases is accounted for on a straight line basis over the lease terms. Rentals paid in advance are recognised as deferred revenue.

**Biological assets and agricultural produce**

The Group's operations include activities which are agricultural in nature and are subject to the recognition, measurement and disclosure requirements of IAS 41 Agriculture. The Group has identified its potato and daffodil bulb crops in the ground as biological assets. These assets are measured on initial recognition and at the end of each reporting period at fair value less cost to sell. Gains or losses arising on initial recognition of both biological assets and agricultural produce and any subsequent changes in fair value are recognised in the income statement in the period in which they arise.

**Taxes**

*Current income tax*

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, by the reporting date. Current income tax relating to items recognised directly in equity is recognised in other comprehensive income and not in the income statement.

*Deferred tax*

Deferred tax is provided using the balance sheet liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognised for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss;
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future
- Deferred tax assets are recognised for deductible temporary differences, including the carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:
- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss;
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

**Notes to the Consolidated Financial Statements**  
**For the 52 weeks ended 28 June 2014**

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date. Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**Pensions and other post employment benefits**

The Group operates a defined benefit pension plan, which requires contributions to be made to a separately administered fund. From 31 October 2007 the defined benefit plan has ceased to accrue benefits going forward and accordingly there are no current service costs. The Group will continue to fund the scheme to ensure that it can meet its obligations. The cost of providing benefits under the defined benefit plan is determined using the Projected Unit Credit method, calculated by an independent actuary every 3 years, and updated on an annual basis. Actuarial gains and losses are recognised directly in equity and included as part of other comprehensive income.

The past service costs are recognised as an expense on a straight line basis over the average period until the benefits become vested. If the benefits have already vested, immediately following the introduction of, or changes to, a pension plan, past service costs are recognised.

The defined benefit asset or liability comprises the present value of the defined benefit obligation less past service costs and actuarial gains and losses not yet recognised and less the fair value of plan assets out of which the obligations are to be settled. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension liability. Asset fair values are based on market price information and in the case of quoted securities it is the published bid price. The value of any defined benefit asset recognised is restricted to the sum of any past service costs and actuarial gains and losses not yet recognised and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

In addition to the defined benefit plan, the Group operates a stakeholder scheme and a personal pension plan. These are both defined contribution schemes. Contributions payable into these schemes during the period are charged to the income statement as they fall due. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the statement of financial position.

**Share-based payment transactions**

*Equity-settled transactions*

The cost of equity settled transactions with employees is measured by reference to the fair value at the date which they are granted and is recognised as an expense over the vesting period, which ends on the date on which the relevant employees become fully entitled to the award. Fair value is determined using the Black Scholes option pricing model.

## **Notes to the Consolidated Financial Statements**

### **For the 52 weeks ended 28 June 2014**

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition, which are treated as vesting irrespective of whether or not the market condition is satisfied, provided that all other performance criteria are satisfied.

At each reporting date before vesting, the cumulative expense is calculated, representing the extent to which the vesting period has expired and management's best estimate of the achievement or otherwise of non market conditions and of the number of equity instruments that will ultimately vest or, in the case of an instrument subject to a market condition, be treated as vesting as described above. The movement in cumulative expense since the previous reporting date is recognised in profit or loss, with a corresponding entry in equity.

Where the terms of a equity settled award are modified or a new award is designated as replacing a cancelled or settled award, the cost based on the original award terms continues to be recognised over the original vesting period. In addition, an expense is recognised over the remainder of the new vesting period for the incremental fair value of any modification, based on the difference between the fair value of the original award and the fair value of the modified award, both as measured on the date of the modification. No reduction is recognised if this difference is negative.

Where an equity settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any cost not yet recognised in profit or loss for the award is expensed immediately. Any compensation paid up to the fair value of the award at the cancellation or settlement date is deducted from equity, with any excess over fair value being treated as an expense in profit or loss.

#### **Financial assets**

##### *Initial recognition and measurement*

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial assets at initial recognition.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets include cash and short-term deposits, trade and other receivables, loans and other receivables, and derivative financial instruments.

#### **Financial liabilities**

##### *Initial recognition and measurement*

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Group determines the classification of its financial liabilities at initial recognition. All financial liabilities are recognised initially at fair value and in the case of loans and borrowings, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, bank overdrafts, loans and borrowings, and derivative financial instruments.

##### *Derecognition*

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the income statement.

## Notes to the Consolidated Financial Statements For the 52 weeks ended 28 June 2014

### *Offsetting of financial instruments*

Financial assets and financial liabilities are offset, and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### **Derivative financial instruments and hedge accounting**

#### *Initial recognition and subsequent measurement*

The Group uses interest rate swaps to hedge its interest rate risk. These derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently remeasured at fair value at the end of each reporting period. These instruments have been designated as 'financial assets and liabilities at fair value through profit or loss'. Accordingly, assets and liabilities arising from these derivative financial instruments are carried in the Statement of Financial Position at fair value with gains or losses recognised in the income statement. The Group has not designated any derivatives for hedge accounting.

#### *Current versus non-current classification*

Derivative instruments that are not designated as effective hedging instruments are classified as current or non-current or separated into a current and non-current portion based on an assessment of the facts and circumstances (i.e. the underlying contracted cash flows).

- Where the Group will hold a derivative as an economic hedge (and does not apply hedge accounting) for a period beyond 12 months after the reporting date, the derivative is classified as non-current (or separated into current and non-current portions) consistent with the classification of the underlying item.
- Embedded derivatives that are not closely related to the host contract are classified consistent with the cash flows of the host contract.
- Derivative instruments that are designated as, and are effective hedging instruments, are classified consistent with the classification of the underlying hedged item. The derivative instrument is separated into a current portion and non-current portion only if a reliable allocation can be made.

### **Property plant and equipment**

Property plant and equipment is stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any. Such cost includes the cost of replacing part of the plant and equipment and borrowing costs for long term construction projects if the recognition criteria are met. When significant parts of property, plant and equipment are required to be replaced in intervals, the Group recognises such parts as individual assets with specific useful lives and depreciation, respectively. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in the income statement as incurred. The present value of the expected cost for the decommissioning of the asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Depreciation is calculated on a straight-line basis over the estimated useful life of the asset as follows:

- |                            |               |
|----------------------------|---------------|
| – Buildings                | 5 to 50 years |
| – Plant and equipment      | 5 to 15 years |
| – Fixtures and fittings    | 2 to 10 years |
| – Land is not depreciated. |               |

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the income statement when the asset is derecognised. The assets' residual values, useful lives and methods of depreciation are reviewed at each financial year end, and adjusted prospectively, if appropriate.

### **Leases**

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date: whether fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset.

## **Notes to the Consolidated Financial Statements For the 52 weeks ended 28 June 2014**

### *Group as a lessee*

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the commencement of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in the income statement. Leased assets are depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term. Operating lease payments are recognised as an expense in the income statement on a straight line basis over the lease term.

### *Group as a lessor*

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as rental income.

### **Intangible assets**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and impairment losses. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is reflected in the income statement in the year in which the expenditure is incurred. The useful lives of intangible assets are assessed as either finite or indefinite. All intangible assets of the Group, other than goodwill, are assessed as having finite lives.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication of impairment. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised within administrative and other operating expenses in the income statement.

### *Research and development costs*

Research costs are expensed as incurred. Development expenditures on an individual project are recognised as an intangible asset when the Group can demonstrate:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale
- Its intention to complete and its ability to use or sell the asset
- How the asset will generate future economic benefits
- The availability of resources to complete the asset
- The ability to measure reliably the expenditure during development.

Amortisation of the asset begins when development is complete and the asset is available for use. Such assets are amortised straight line over 5 years, being the period of expected future benefit. During the period of development, the asset is tested for impairment annually.

### *Patents and licences*

Patents are the accumulated costs of applying for patents in the United Kingdom. An amortisation period of 3 years (straight line) is used as a conservative estimate of the length of effectiveness of the patent.

### **Foreign currency translation**

The Group's consolidated financial statements are presented in British pounds, which is also the parent company's functional currency. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

### *Transactions and balances*

Transactions in foreign currencies are initially recorded by the Group entities at their respective functional currency rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rate of exchange ruling at the reporting date. All differences are taken to the income statement.

## **Notes to the Consolidated Financial Statements For the 52 weeks ended 28 June 2014**

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

### **Inventories**

Inventories are valued at the lower of cost and net realisable value. Costs incurred in bringing each product to its present location and conditions are accounted for as follows:

- Raw materials - purchase cost on a first in, first out basis.
- Finished goods and work in progress - cost of direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity but excluding borrowing costs.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

Agricultural produce is recognised at fair value less costs to sell at the date of harvest. Once harvested, these goods are subsequently accounted for under IAS2 in the same manner as other inventories purchased from third parties.

### **Impairment of non-financial assets including goodwill**

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs to sell, an appropriate valuation model is used.

Impairment losses of continuing operations are recognised in the income statement in those expense categories consistent with the function of the impaired asset.

A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the income statement.

Impairment losses relating to goodwill are not reversed in future periods.

### **Cash and short-term deposits**

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less. For the purpose of the consolidated statement cash flows, cash and cash equivalents consist of cash and short term deposits as defined above, net of outstanding bank overdrafts.

### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the income statement net of any reimbursement.

### **Exceptional items**

The Group presents as exceptional items on the face of the income statement those material items of income and expense which, because of the nature and expected infrequency of the events giving rise to them, merit separate presentation to allow shareholders to understand better the elements of financial performance in that year, so as to facilitate comparison with prior periods and to better assess trends in financial performance.

**Notes to the Consolidated Financial Statements**  
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**3 Investments**

The Group has non controlling investments in 3 companies which are classified as associates or other investments and listed below. The fair value of these investments cannot be reliably measured, therefore they are held at historic cost.

**Organic Potato Growers (Scotland) Limited**

The Group has a 33.3% interest in Organic Potato Growers (Scotland) Limited, a company incorporated in Scotland which is involved in the growing of potatoes.

Organic Potato Growers (Scotland) Limited is a private entity that is not listed on any public exchange. Organic Potato Growers (Scotland) Limited reports its financial performance with a year end of 31 May. The following table illustrates summarised unaudited financial information of the Group's investment in Organic Potato Growers (Scotland) Limited:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Share of the associate's statement of financial position		
Current assets	205	242
Non-current assets	504	488
Current liabilities	(336)	(365)
Non-current liabilities	(195)	(196)
Equity	<u>178</u>	<u>169</u>
Share of the associate's revenue and profit:		
Revenue	<u>414</u>	<u>392</u>
Profits	<u>12</u>	<u>6</u>
Carrying amount of the investment	<u>172</u>	<u>160</u>

A dividend of £18,000 was received in the year (2013:£nil)

**BROP**

The Group has a 30% interest in BROP, a company incorporated in the Czech Republic which is involved in the growing and selling of potatoes. BROP is a private entity that is not listed on any public exchange. The Group does not exert significant influence over this entity and therefore does not regard it as an associate. The Group has reached this conclusion because there is no group involvement in BROP's day to day trading and management, no participation in everyday decisions, no exchanges of personnel between the entities and no essential technical information exchanged between the entities.

The Group therefore accounts for its interest in BROP at cost, less provision for impairment if necessary.

The following table illustrates summarised unaudited financial information of the Group's investment in BROP:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Share of the investment's statement of financial position		
Current assets	513	536
Non-current assets	101	97
Current liabilities	(76)	(168)
Non-current liabilities	-	-
Equity	<u>538</u>	<u>465</u>
Share of the investment's revenue and profit:		
Revenue	<u>1,930</u>	<u>1,601</u>
Profits	<u>74</u>	<u>24</u>
Carrying amount of the investment	<u>21</u>	<u>21</u>

No dividend was received in the year (2013:£nil)

**Kernow Grain Ltd**

The Group has an investment, valued at cost, of £57,000 in Kernow Grain Ltd as part of the acquisition of Rowe Farming Ltd. Kernow Grain Ltd is a cooperative of farmers who are required to invest a figure based on their level of activity in the company.

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**4 Operating segment information**

Management have determined the operating segments based on the reports utilised by the Directors that are used to make strategic decisions. These are split as follows:

- Fresh
- Processing
- Other

Fresh comprises the sites, staff and assets that grow, source, pack and deliver fresh produce to customers, ranging from large retailers, wholesalers to small private businesses. This covers potatoes and daffodils. As an element of raw material is not suitable for this purpose it also includes any supplementary sales achieved.

Processing comprises the staff and assets that supply pre-prepared potato products which are ultimately sold as ingredients for food manufacturers.

Other comprises seed sales for both the UK and export, traded volume where Greenvale acts as an intermediary between the farmer and the end customer taking a small margin to cover costs, and all sales activities of Restrain Company Limited, a 70% owned subsidiary that provides ethylene based storage solutions for potatoes and onions.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements. However, Group financing (including finance costs and finance income) and income taxes are managed on a Group basis and are not allocated to operating segments. Assets and liabilities are not segmented for management information purposes for consideration by the Board as the Chief Operating Decision Maker other than as below. Assets and Liabilities are discussed further below.

Inventory procurement, receivables and payables are managed centrally and as a result assets and liabilities are managed at Group level. Consequently, no segmental analysis of these items is presented.

**Operating segment information**

<b>52 weeks ended 28 June 2014</b>				
	<b>Fresh</b>	<b>Processing</b>	<b>Other</b>	<b>Total</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Revenue	152,518	9,024	30,290	191,832
Depreciation and amortisation	(3,197)	(669)	(471)	(4,337)
Other operating costs	(139,220)	(8,111)	(29,154)	(176,485)
<b>Operating profit before Fair Value Adjustment</b>	<b>10,101</b>	<b>244</b>	<b>665</b>	<b>11,010</b>
Fair Value adjustment	120	-	-	120
<b>Operating Profit after Fair Value Adjustment</b>	<b>10,221</b>	<b>244</b>	<b>665</b>	<b>11,130</b>
Costs not allocated :				
Exceptional items				(1,617)
Finance costs				(1,055)
Finance income				97
Share of profit of associate				12
Dividends received				18
<b>Profit before tax</b>				<b>8,585</b>
Capital expenditure	(4,918)	(934)	(606)	(6,458)
Development costs	-	-	(84)	(84)

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<b>52 weeks ended 29 June 2013</b>				
	<b>Fresh</b>	<b>Processing</b>	<b>Other</b>	<b>Total</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Revenue	160,707	8,401	36,887	205,995
Depreciation and amortisation	(2,975)	(611)	(490)	(4,076)
Other operating costs	(150,983)	(7,634)	(35,776)	(194,393)
<b>Operating profit before Fair Value Adjustment</b>	<b>6,749</b>	<b>156</b>	<b>621</b>	<b>7,526</b>
Fair Value adjustment	965	-	-	965
<b>Operating Profit after Fair Value Adjustment</b>	<b>7,714</b>	<b>156</b>	<b>621</b>	<b>8,491</b>
Costs not allocated :				
Finance costs				(890)
Finance income				14
Share of profit of associate				6
Dividends received				-
<b>Profit before tax</b>				<b>7,621</b>
Capital expenditure	(1,841)	(284)	(493)	(2,618)
Development costs	-	-	(40)	(40)

The accounting policies for the segments are the same as those described in the summary of significant accounting policies. The revenues and operating profit per reportable segment agree in aggregate to the consolidated totals per the financial statements.

**Segmentation of assets and liabilities**

Investments in associates are not segmented. Such items are managed at board level and are not integral to the operations of any of the Group segments.

Other non current financial assets and liabilities are not segmented. Such items are managed at Board level with the support of the Group central services team. These items are not integral to the operations of any of the Group segments.

No segmentation is presented in respect of receivables, payables and cash. The Group central services team manages Group treasury, cashflow, payables and receivables independently from the operating segments.

Taxation matters are managed by the Group central services team and are not segmented.

Inventories and biological assets are managed centrally by the Group procurement team. Inventories are usually stored at a Group location most appropriate for the supplier to deliver the goods to, usually the closest geographical location to the supplier. The inventories are then used in the delivery of goods and services to all segments within the Group.

The Group central services team coordinates prepayments, accruals and provisions and these are not segmented.

The deferred revenue is managed by the central services team. All deferred revenue relates to the 'other' segment.

**Notes to the Consolidated Financial Statements  
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**Intangible assets**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Fresh	7,300	6,432
Processing	9,770	10,295
Other	126	81
<b>Total</b>	<b>17,196</b>	<b>16,808</b>

**Property, plant and equipment analysis**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Fresh	27,801	16,485
Processing	2,663	2,136
Other	1,796	1,728
Unallocated	6,120	6,480
<b>Total</b>	<b>38,380</b>	<b>26,829</b>

The amounts for items which are not segmented are disclosed in the Statement of Financial Position.

**Geographical information**

**Revenues from external customers**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
UK	185,632	198,758
Other EU countries	2,924	4,649
Rest of the world	3,276	2,588
<b>Total revenue per consolidated income statement</b>	<b>191,832</b>	<b>205,995</b>

The revenue information above is based on the location of the customer.

The Group has two significant customers included within the fresh segment, with turnover as listed below:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Customer 1	68,191	79,214
Customer 2	45,226	47,449

**5 Fair Value Adjustment**

In the period ended 29 June 2013, the Group acquired Rowe Farming Limited (see note 29). Consequently the biological asset growing activities of the Group increased significantly. At 29 June 2013, the difference between the costs invested in Rowe Farming Limited's potato crops, and their fair value under IAS 41 Agriculture, was £965,000. These biological assets were being fair valued for the first time in 2013, such that the biological asset movements were not like for like. In order to maintain comparability of true underlying Operating profit in the Income Statement, the directors chose to disclose this fair value adjustment separately, underneath the Operating Profit line.

At 28 June 2014 total Group wide differences between costs incurred in growing biological assets, and their fair value at the balance sheet date, is £120,000. For consistency of presentation, this is also presented below Operating Profit.

**Notes to the Consolidated Financial Statements  
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**6 Biological assets**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Opening value of biological assets	11,900	5,133
Biological assets acquired	4,890	4,231
Harvested potatoes transferred to inventories	(17,393)	(13,317)
Harvested daffodil bulbs transferred to inventories	(600)	(51)
Changes in fair value	120	965
Growing costs invested in the crop	17,745	14,939
Closing value of biological assets	16,662	11,900

The fair values above are attributable to consumable biological assets, where the Group has ownership of such assets at the reporting date. The fair values have been calculated as the present value of the net cashflows expected to be generated by harvested produce at the reporting date. The key assumptions used in determining the fair value have been as follows:

- Future costs of growing are based on forecast amounts
- Selling prices are based on management's estimate of the year's harvest prices
- Ware yields between 5-23 tonnes per acre, depending on variety
- Seed yields between 7-22 tonnes per acre, depending on variety
- Daffodil bulb yields 14 tonnes per acre, depending on variety

The biological assets represent the following:

- Crops of partially grown potato plants at each reporting date.
- Bulb stocks which remain in the ground for up to 4 years, from which daffodils will grow at certain times of the year, and which will be dormant for the rest of the year

Potato crops are usually planted between January and May each year, depending on the geography, variety and weather. Harvesting normally occurs between April and October. The Group plants between 6,000 and 8,000 acres of land every growing season, with an expected yield of 60,000-100,000 tonnes of potatoes at harvest. This 'own grown' harvest of potatoes supplements the external purchases required to meet the demands of the Group's customers. Financial risk is therefore restricted to the actual costs invested in the crop, and this is monitored regularly to ensure that there are no exposures in the asset base of the Group.

The Group has in the ground between 1,000 and 1,600 acres of bulb stocks, of which 250 to 400 acres are harvested and replanted each year. This bulb stock provides both the daffodils and bulbs for sale. Financial risk is consistent with potato crops (see above).

The fair value, less costs to sell, of produce harvested from biological assets during the period was £17,393,000 (2013: £13,317,000).

There are no restrictions on title of the crops growing in the ground. However, as part of HSBC Bank's overall charge on the assets of the business, the bank reserves the right to place a charge on all inventory of the Group, including biological assets, in the event that such security is required.

The Group had commitments at the reporting date of £1,400,000 (2013:£550,000) in respect of developing or acquiring biological assets. This represents land rents and planting costs payable during the remainder of the growing cycle.

**Growing potatoes**

	<b>2014</b>	<b>2013</b>
Acres planted at the end of the year	5,808	4,455
Expected yield (tonnes / acre)	16	19

**Growing daffodil bulbs**

	<b>2014</b>	<b>2013</b>
Acres planted at the end of the year	1,248	1,386
Expected yield (tonnes / acre)	14	14

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**7 Finance costs and finance income**

**Finance costs**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Interest on overdrafts and other finance costs	862	886
Net interest on pension obligations	193	(11)
Net loss on financial assets and liabilities at fair value through profit and loss	-	15
<b>Total finance costs</b>	<b>1,055</b>	<b>890</b>

**Finance income**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Interest receivable	17	14
Net profit on financial assets and liabilities at fair value through profit and loss	80	-
<b>Total finance income</b>	<b>97</b>	<b>14</b>

**8 Analysis by nature of items included in the consolidated income statement**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Revenue	191,832	205,995
Cost of inventories recognised as an expense	(108,565)	(126,834)
Consumables	(8,608)	(18,404)
Other external charges and direct sales costs	(10,357)	(9,270)
Gross profit	64,302	51,487
Staff costs	(30,863)	(25,592)
Depreciation:		
- owned	(3,559)	(3,302)
- leased	(180)	(175)
Amortisation	(598)	(598)
Other operating charges	(16,303)	(12,506)
Research and development	(392)	(377)
Minimum lease payments recognised as operating expense:		
- plant and machinery	(719)	(795)
- fixtures and fittings	(506)	(467)
- land and buildings	(172)	(149)
<b>Operating profit</b>	<b>11,010</b>	<b>7,526</b>
Share of associate investment	12	6
Fair Value adjustment	120	965
Exceptional items	(1,617)	-
Finance costs	(1,055)	(890)
Dividends received	18	-
Finance income	97	14
<b>Profit before tax</b>	<b>8,585</b>	<b>7,621</b>

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The exceptional items refer to the provisions relating to the closure of the Ternhill site, being redundancy costs and asset impairment. The asset impairment is based on the full write down of plant and machinery that is deemed uneconomic to relocate elsewhere in the group, or external sale.

**Auditor's remuneration**

Remuneration paid to Baker Tilly UK Audit LLP and its associates by all Group companies during the period was as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Audit services :		
Audit of these financial statements	110	79
Audit of financial statements of subsidiaries	11	10
Tax services :		
Compliance services	65	55
Corporate finance transactions	17	77

**9 Employee benefits expense**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Wages and salaries	27,798	23,287
Social security costs	2,315	1,898
Pension costs	452	407
Share-based payment expense	298	-
Total employee benefit expenses	30,863	25,592

Wages and salaries include agency labour amounting to £1,195,000 (2013: £2,151,000)

The average monthly number of persons (including Directors) employed by the Group during the period is disclosed within the Directors' report.

**Directors' remuneration**

The aggregate amount of remuneration paid to Directors by the Group during the period was:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Emoluments for qualifying services	635	369
Company pension contributions to money purchase scheme	36	33
Employer's National Insurance	78	44
Non-executive Directors' fees	200	200
Total	949	646

The above remuneration includes all Executive Directors and Non Executive Directors of the Group. All fees paid to are disclosed within the Directors' remuneration report.

Emoluments disclosed above include the following amounts paid to the highest paid Director:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Emoluments for qualifying services	346	211
Employer's National Insurance	39	19
Total	385	230

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**10 Income tax**

The major components of income tax expense for the period are:

**Consolidated income statement**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Current income tax expense	2,637	1,458
Amounts overprovided in previous years	(207)	(497)
<b>Total current income tax</b>	<b>2,430</b>	<b>961</b>
Deferred tax:		
Effect of rate change on opening balance	(90)	(36)
Origination and reversal of temporary differences	(1,267)	89
Adjustments in respect of previous periods	(263)	446
	<b>(1,620)</b>	<b>499</b>
<b>Tax expense in the income statement</b>	<b>810</b>	<b>1,460</b>

**Consolidated statement of comprehensive income**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Tax items charged / (credited) directly to equity during the period:		
Deferred tax rate change on retirement benefit obligations	132	44
Deferred tax movement on retirement benefit obligations	(140)	4
Deferred tax movement on share based payments	(124)	(96)
Current tax taken directly to equity	(81)	(135)
<b>Income tax credited directly to equity</b>	<b>(213)</b>	<b>(183)</b>

There are no income tax consequences attaching to the payments of dividends by the Group to its shareholders.

A reconciliation between the tax expense and the product of accounting profit multiplied by the UK's domestic tax rate for the period is as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Profit before tax	8,585	7,621
Tax at 22.5% (2013: 23.75%)	1,931	1,810
Effect of:		
Expenses non deductible	107	61
Change in tax rate	(389)	(132)
Income not taxable	-	(238)
Defined benefit pension scheme	(192)	(48)
Share based payments	(208)	58
Adjustments in respect of prior years	(470)	(51)
Overseas losses not available for tax purposes	31	-
<b>Tax expense in the income statement</b>	<b>810</b>	<b>1,460</b>

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The change in the tax rate for the year arises as a result of the UK corporation tax reduction from 23% to 21%, which took effect from April 2014. The weighted average corporation tax rate for the period to 28 June 2014 was 22.5% (2013: 23.75%).

**Deferred tax**

The deferred tax included in the statement of financial position is as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
<b>Non current deferred tax liabilities</b>		
Accelerated capital allowances	1,497	1,858
Other	1,894	1,650
Fair value adjustments (biological assets)	657	1,012
Fair value adjustments (customer lists)	839	1,085
Fair value of interest rate swaps	13	-
	<b>4,900</b>	<b>5,605</b>
<b>Non current deferred tax assets</b>		
Pensions and post employment obligations	1,080	1,038
Fair value of interest rate swaps	-	3
Share based payments	674	435
Other	16	-
	<b>1,770</b>	<b>1,476</b>
<b>Net deferred tax position</b>		
	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
<b>Net deferred tax</b>	<b>3,130</b>	<b>4,129</b>
<b>Reconciliation of total deferred tax movements</b>		
	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
<b>Opening net deferred tax</b>	<b>4,129</b>	<b>2,591</b>
Deferred tax balances acquired	753	1,087
Income statement	(1,620)	499
Statement of comprehensive income	(132)	(48)
<b>Closing net deferred tax</b>	<b>3,130</b>	<b>4,129</b>

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The deferred tax included in the income statement is as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Accelerated capital allowances	(361)	52
Pensions and post employment obligations	(34)	3
Other	(525)	(151)
Acquisition fair value adjustments - customer lists	(247)	(173)
Share based payments	(115)	169
Movement in fair value of interest rate swap	16	377
Temporary differences arising from valuation of biological assets	(354)	222
<b>Deferred income tax (credit)</b>	<b>(1,620)</b>	<b>499</b>

**11 Earnings per share**

	<b>2014</b>	<b>2013</b>
Profit attributable to equity shareholders (£'000)	7,601	6,070
Weighted average number of ordinary shares in issue	22,595,272	21,222,898
Weighted average number of options with dilutive effect	1,376,418	1,343,131
Total number of shares – fully diluted	23,971,690	22,566,029
Basic earnings per share – pence	33.64	28.60
Diluted earnings per share – pence	31.71	26.90
<b>Adjusted earnings per share</b>		
Operating profit as per income statement (£'000)	9,513	8,491
Adjustment for increase in fair value of biological assets	(120)	(965)
Operating profit pre adjustment on biological assets (£'000)	9,393	7,526
Exceptional Items	1,617	-
Finance costs and income (£'000)	(958)	(876)
Dividends received from investments	18	-
Income from associate	12	6
Adjusted profit before tax (£'000)	10,082	6,656
Tax on adjusted profit at effective rate (£'000)	(951)	(1,275)
Adjusted profit after tax (£'000)	9,131	5,381
Adjusted profit attributable to ordinary shareholders (£'000)	8,957	5,290
Adjusted basic earnings per share – pence	39.64	24.92
Adjusted diluted earnings per share – pence	37.36	23.44

**12 Dividends**

	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
Interim dividend of 2.275 pence per share in respect of 2014 (2013 : 1.82 pence per share)	504	397
Final dividend of 3.64 pence per share in respect of 2013 (2013 : 1.82 pence per share)	805	396
<b>Total Dividends paid in the year</b>	<b>1,309</b>	<b>793</b>

The Directors propose a final dividend of 4.55 pence per share payable on 30 October 2014 to shareholders who are on the register at 10 October 2014. This dividend totalling £1,208,000 has not been recognised as a liability in these consolidated financial statements.

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**13 Property, plant and equipment**

	<b>Freehold land and buildings £'000</b>	<b>Plant and equipment £'000</b>	<b>Fixtures and fittings £'000</b>	<b>Total £'000</b>
Cost :				
At 30 June 2012	17,849	27,544	819	46,212
Additions	94	2,344	180	2,618
Acquired with Rowe Farming	2,378	1,118	68	3,564
Disposals	-	(597)	-	(597)
At 29 June 2013	20,321	30,409	1,067	51,797
Additions	1,495	4,900	63	6,458
Acquired with The Jersey Royal Company	-	4,525	105	4,630
Acquired with The Kent Potato Company	3,782	1,294	-	5,076
Disposals	-	(69)	-	(69)
At 28 June 2014	25,598	41,059	1,235	67,892
Depreciation and impairment:				
At 30 June 2012	4,600	16,758	679	22,037
Depreciation for the period	781	2,598	99	3,478
Disposals	-	(547)	-	(547)
At 29 June 2013	5,381	18,809	778	24,968
Depreciation for the period	796	2,834	109	3,739
Impairment	-	865	-	865
Disposals	-	(60)	-	(60)
At 28 June 2014	6,177	22,448	887	29,512
Net book value:				
At 29 June 2013	14,940	11,600	289	26,829
At 28 June 2014	19,421	18,611	348	38,380

**Assets used as security**

Land and buildings with a carrying amount of £16.6m (2013: £13.2m) are subject to a first charge to secure two of the Group's bank loans (Note 15).

**Assets held for re-sale**

Land and buildings with a carrying amount of £1.1m represent the site at Ternhill which is on the market for sale.

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**14 Intangible assets**

	<b>Goodwill £'000</b>	<b>Customer relationships £'000</b>	<b>Development costs £'000</b>	<b>Patent costs £'000</b>	<b>Total £'000</b>
Cost or valuation:					
At 30 June 2012	5,587	7,868	475	12	13,942
Additions	6,442	-	40	-	6,482
At 29 June 2013	12,029	7,868	515	12	20,424
Additions	878	-	108	-	986
At 28 June 2014	12,907	7,868	623	12	21,410
Amortisation:					
At 30 June 2012	-	2,635	371	12	3,018
Amortisation for the period	-	535	63	-	598
At 29 June 2013	-	3,170	434	12	3,616
Amortisation for the period	-	535	63	-	598
At 28 June 2014	-	3,705	497	12	4,214
Net book value :					
At 29 June 2013	12,029	4,698	81	-	16,808
At 28 June 2014	12,907	4,163	126	-	17,196

The carrying amount of goodwill includes amounts attributable to the acquisition of Swancote Foods completed in July 2007, the acquisition of Rowe Farming completed in October 2012, and the acquisition of The Jersey Royal Company and The Kent Potato Company completed in May 2014. The carrying amount of customer relationships is attributable solely to the acquisition of Swancote Foods.

The Group tests goodwill and the value of customer relationships for impairment on an annual basis. The amounts calculated are based on the future cash flows generated based upon a value in use basis.

The key assumptions for the value in use calculations are:

- the forecasted changes in volumes (by consideration of future sales plans and production capacity);
- revenues (by management's growth estimates of revenue to existing and new customers based on an understanding of the needs of those customers obtained through working relationships);
- cost of sales and direct costs (by assessing efficiency of processes and underlying anticipated purchase prices);
- future anticipated capital expenditure

A pre tax discount rate of 10% (2013 : 11%) has been used in these calculations and applied to future cash flow projections. The Group updates cash flow forecasts based on the most recent budgets/forecasts approved and reviewed by the Directors and extends these forward for the next five years based on those forecasts with a residual terminal value computed at the end of year five. Operating profit growth of 2% - 3% per annum from 2014 (2013:2%) has been assumed.

Sensitivity analysis has been carried out by the Directors and they are comfortable that there is no requirement for any impairment of goodwill or customer relationships. The Directors will continue to perform reviews of these balances at least annually to ensure that any changes in customer or market conditions are considered.

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**15 Financial liabilities**

The Group uses interest rate swaps to manage interest rate risk on interest-bearing loans and borrowings, which mean the Group pays a fixed interest rate rather than being subject to fluctuations in the variable rate. The Group has not designated these derivatives as cash flow hedges. These are aged in line with the maturity of the loans against which they were taken out. Consequently, such derivatives are treated as non current in these financial statements.

<b>Other financial liabilities</b>	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Interest rate derivatives	-	15
Government grants	499	51
<b>Total financial liabilities (non-current)</b>	<b>499</b>	<b>66</b>

<b>Interest-bearing loans and borrowings 2014</b>				
	<b>Interest rate</b>	<b>Maturity</b>	<b>Current</b>	<b>Non-</b>
	<b>%</b>		<b>£'000</b>	<b>Current</b>
			<b>£'000</b>	<b>£'000</b>
Facility A(1)	LIBOR+2.85%	Jan 2021	1,375	5,000
Facility A(2)	LIBOR+2.95%	Jan 2021	1,375	5,000
Revolving Credit – facility B	LIBOR+3.25%	Oct 2015	-	5,250
Invoice Finance Agreements	2.25%		8,759	-
<b>Total interest-bearing loans and borrowings</b>			<b>11,509</b>	<b>15,250</b>

<b>Interest-bearing loans and borrowings 2013</b>				
	<b>Interest rate</b>	<b>Maturity</b>	<b>Current</b>	<b>Non-</b>
	<b>%</b>		<b>£'000</b>	<b>Current</b>
			<b>£'000</b>	<b>£'000</b>
Facility A(1)	LIBOR+ 3.004%	Oct 2016	1,125	6,375
Facility A(2)	LIBOR+ 3.004%	Oct 2016	1,125	6,375
Revolving Credit - facility B	LIBOR+ 3.004%	Oct 2016	-	8,000
<b>Total interest-bearing loans and borrowings</b>			<b>2,250</b>	<b>20,750</b>

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The bank loans at 28 June 2014 were represented by the following:

Facility A(1) (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments are at £1,125k per annum rising to £1.5m per annum during the year to June 2016. This loan is subject to a fixed rate hedge of 4.02%.

Facility A(2) (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments are at £1,125k per annum rising to £1.5m per annum during the year to June 2016. This loan is subject to an interest rate cap of 3.75%.

Revolving credit facility – facility B (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments can be made at the end of each calendar month at a minimum of £1m. Since October 2012 £5.75m has been repaid in this way.

The Company has entered into an interest rate swap and cap (as above) to fix the overall cost of loan A. The fair value of the swap at the reporting date was £65,000 (2013 : (£15,000)).

Greenvale AP Ltd and Rowe Farming Ltd have both entered into an Invoice Finance Agreement during the year. Borrowings are secured on sales invoices raised, the combined amount drawn from the facility at 28 June 2014 was £8,759,000. Interest rates are 2.25%.

**Fair values**

The Directors do not consider there to be any material differences between the fair values and carrying values of any financial assets or liabilities recorded within these financial statements at the reporting date.

*Fair value hierarchy*

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

At 29 June 2013, the Group held the following financial instruments measured at fair value:

<b>Assets measured at fair value</b>	<b>28 June 2014 £'000</b>	<b>Level 1 £'000</b>	<b>Level 2 £'000</b>	<b>Level 3 £'000</b>
Financial assets at fair value through profit or loss:				
Interest rate derivatives	65	-	65	-

The above assets are shown on the statement of financial position netted off other non current financial liabilities.

During the reporting period ending 28 June 2014, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

At 29 June 2013, the Group held the following financial instruments measured at fair value:

<b>Liabilities measured at fair value</b>	<b>29 June 2013 £'000</b>	<b>Level 1 £'000</b>	<b>Level 2 £'000</b>	<b>Level 3 £'000</b>
Financial liabilities at fair value through profit or loss:				
Interest rate derivatives	15	-	15	-

The above liabilities are shown on the statement of financial position as other non current financial liabilities.

During the reporting period ending 29 June 2013, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

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**16 Inventories**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Raw materials (at cost)	9,249	8,218
Finished goods (at cost or net realisable value)	374	560
<b>Total inventories at cost or net realisable value</b>	<b>9,623</b>	<b>8,778</b>

The inventories values above exclude the values of crops of potatoes growing in the ground. These are reflected separately as biological assets and are discussed in note 6.

There are no provisions against the above inventory at the period end (2013: £nil).

**17 Trade and other receivables**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Trade receivables	26,127	23,683
Other receivables	2,116	1,014
<b>Total trade and other receivables</b>	<b>28,243</b>	<b>24,697</b>

Trade receivables are non-interest bearing and are generally on 30-90 day terms.

Receivables are in sterling denominations, with the exception of € 163,000 (2013: €137,000).

As at 28 June 2014, trade receivables with an initial value of £ 30,000 (2013: £67,000) were impaired and fully provided for. See below for the movements in the provision for the impairment of receivables.

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
At 29 June 2013	67	158
Charge for the period	-	-
Reversal of unused amounts	(37)	(91)
<b>At 28 June 2014</b>	<b>30</b>	<b>67</b>

All provisions above relate to individually impaired amounts.

The ageing analysis of trade receivables is as follows:

	<b>Total</b>	<b>Neither past due nor impaired</b>	<b>Past due but not impaired</b>			
			<b>&lt;30 days</b>	<b>30-60 days</b>	<b>61-90 days</b>	<b>91-120 days</b>
	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>	<b>£'000</b>
2014	26,127	22,349	2,077	947	200	554
2013	23,683	19,249	1,840	866	565	1,163
2012	15,559	12,384	2,131	390	247	407

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to historical information about counter party default rates. These balances relate to existing customers who have not defaulted in the past.

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**18 Cash and short-term deposits**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Cash at banks and on hand	2,241	5,655
Total cash and short-term deposits	2,241	5,655

The Group did not place any cash on short term deposit in any of the periods presented within these financial statements.

At 28 June 2014, the Group had available £2,600,000 (2013: £3,000,000) of undrawn committed borrowing facilities in respect of which all conditions precedent had been met.

For the purpose of the consolidated cash flow statement, cash and cash equivalents comprise the following at 28 June 2014:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Cash at banks and on hand	2,241	5,655

**19 Issued capital**

	<b>Number of ordinary shares (thousands)</b>	<b>Ordinary shares £'000</b>	<b>Share premium £'000</b>	<b>Total £'000</b>
As at 30 June 2012	19,918	199	15,592	15,791
Issued on exercise of share options	318	3	32	35
Issued on acquisition of Rowe Farming Ltd	1,818	18	-	18
As at 29 June 2013	22,054	220	15,624	15,844
Issued on exercise of share options	174	2	129	131
New share issue	2,727	27	5,713	5,740
Issued on acquisition of Jersey Royal Potato Company	1,591	16	-	16
As at 28 June 2014	26,546	265	21,466	21,731

At 30 June 2012, there were 19,917,733 ordinary shares in issue in the Company. All shares carry equal voting rights. At 29 June 2013, there were 22,053,928 ordinary shares in issue in the Company. All shares carry equal voting rights. At 28 June 2014 there were 26,546,574 ordinary shares in issue in the Company. All shares carry equal voting rights

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**20 Other capital reserves**

	<b>Acquisition reserve £'000</b>	<b>Total £'000</b>
At 29 June 2013	6,227	6,227
Acquisition of The Jersey Royal Potato Company	4,001	4,001
At 28 June 2014	10,228	10,228

*Acquisition reserve*

This is a non-distributable reserve that arose by applying merger relief s612 CA2006 (previously s131 CA85) to the shares issued in 2008 in connection with the acquisition of Swancote Foods Limited. This was previously recognised as a 'merger reserve' under UK GAAP. Under IFRS, this has been classified within 'other capital reserves'.

It has subsequently been increased by the shares issued to the vendors of Rowe Farming Limited and The Jersey Royal Potato Company.

**21 Deferred revenue**

	<b>2014 £'000</b>	<b>2013 £'000</b>
Balance brought forward	295	192
Deferred during the period	185	179
Released to the income statement	(103)	(76)
Balance carried forward	377	295

Deferred revenue is the advanced payment of operating lease rental income, the recognition of which has been spread over the future period to which it relates.

The deferred revenue will be released to income as follows:

	<b>2014 £'000</b>	<b>2013 £'000</b>
Within one year	189	103
After one year but not more than five years	188	192
<b>Total</b>	<b>377</b>	<b>295</b>

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**22 Pensions and other post-employment benefit obligations**

The Group operates a defined contribution stakeholder scheme and personal pension plan for various employees, the assets of which are held separately from those of the Group in independently administered funds. Contributions to these defined contribution pension plans for the period amounted to £360,000 (2013: £380,000).

The Group also operates a Defined Benefits Scheme, the Greenvale Produce Pension Plan. The benefits provided by the Plan are final salary defined benefits with the contributions paid by the Group on a balance of cost basis. The plan is run by the Trustees of the Plan who ensure that the plan is run in accordance with the Trust Deed & Rules of the Plan and complies with legislation. The trustees are required by law to fund the Plan on prudent funding assumptions under the Trust Deed & Rules of the Plan. The contributions payable by the Group to fund the plan are set by Trustees after consulting the Group. The assets of the plan are invested in managed funds with Legal & General Investment Management. The Plan closed for all accrual on 31 October 2007.

The trustees use the defined accrued benefits method for determining funding. This method is suitable for funding a scheme that is closed for future accrual. During the period ended 28 June 2014, the Group paid contributions at a rate of £46,000 per month, a total of £552,000 (2013 : £587,000). This rate is subject to review on completion of the actuarial valuation currently being undertaken as at 1 July 2013. In addition, the Group pays all of the costs of administering the plan and any levies required by the Pensions Protection Fund and the Pensions Regulator.

The following list is not exhaustive but covers the main risks for the plan. Some of the risks can be reduced by adjusting the funding strategy with the help of the Trustees, for example investment matching risk. Other risks cannot easily be removed, for example longevity risk, and the Group must be aware of these risks and ask the Trustees to monitor them closely.

**Investment Return Risk :** If the assets under perform returns assumed in setting funding targets, then additional contributions may be required

**Investment Matching Risk :** The Plan invests significantly in equity type assets. If equity type assets fall in value significantly, additional contributions may be required

**Longevity Risk :** If future improvements in mortality exceed the assumptions made then additional contributions may be required

**Legislative Risk :** Government may introduce over riding legislation which leads to an increase in the value of Plan benefits

**Solvency Risk :** As the funding target is not a solvency target, the assets of the Plan may not be sufficient to provide all members with the full value of their benefits on a Plan wind up.

The Group's defined benefit scheme obligations are as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Present value of defined benefit obligations	(30,111)	(27,021)
Fair value of plan assets	24,832	22,631
Plan deficit per balance sheet	(5,279)	(4,390)

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Changes in the present value of the defined benefit obligation are as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Defined benefit obligation at start of period	(27,021)	(24,543)
Interest expense	(1,255)	(1,018)
Current service cost	-	-
Employee contributions	-	-
Remeasurements of obligation		
- Financials	(1,283)	(1,994)
- Demographics	-	(179)
- Experience	(1,179)	99
Benefits paid	627	614
Defined benefit obligation at end of period	(30,111)	(27,021)

The liabilities are split between the plan's members as follows:

<b>Present Value of plan liabilities</b>	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Deferred pensioners (PUPS)	21,233	20,466
Current pensioners	8,878	6,555
Total	30,111	27,021

There are no employees identified as 'active' members for the purposes of splitting the liabilities, as the scheme is closed for future accrual.

Changes in the fair value of plan assets are as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Fair value of plan assets at start of period	22,631	20,123
Interest on plan assets	1,062	1,029
Contribution by employer	552	587
Benefits paid	(627)	(614)
Actual return on plan assets less interest	1,214	1,506
Fair value of plan assets at start of period	24,832	22,631

Amounts recognised in the income statement in respect of these defined benefit schemes are as follows:

<b>Income Statement</b>	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Current service cost	-	-
Interest cost on obligations	1,255	1,018
Interest on plan assets	(1,062)	(1,029)
Net finance costs	193	(11)

All plan costs are met directly by the Group and form part of the staff costs.

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Amounts recognised in other comprehensive income are as follows::

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Net actuarial (loss)/gain in the year due to:		
- Change in financial assumptions	(1,283)	(1,994)
- Change in demographic assumptions	-	(179)
- Experience adjustments on benefit obligations	(1,179)	99
Actual return on plan assets less interest on plan assets	1,214	1,506
(Losses) / gains recognised in other comprehensive income	<u>(1,248)</u>	<u>568</u>

The cumulative amount of actuarial losses recognised in the Statement of Comprehensive income is amount recognised through other comprehensive income is a loss of £7,843,000 (2013: £6,595,000 loss).

The Group expects to contribute £552,000 to the defined benefit pension plan in the year ended June 2015.

The prior year (i.e. 2013) numbers have not been restated to reflect the changes arising from amendments to IAS 19 (revised) as the directors consider the changes are not material to the financial statements.

Assets and assumptions in the funded plans

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Fair Value of plan assets:		
Equities	13,284	13,114
Corporate Bonds	9,492	7,548
Gilts	1,952	1,948
Cash	104	21
<b>TOTAL</b>	<u>24,832</u>	<u>22,631</u>

The Plan assets are held exclusively within instruments with quoted market prices in an active market with the exception of the holdings of cash. The plan does not invest directly in property owned by the Group, or in shares issued by the Group.

The principal assumptions used in determining pension obligations for the Group plan are shown below:

	<b>2014</b>	<b>2013</b>
	<b>%</b>	<b>%</b>
Discount rate	4.35	4.7
Expected rate of return on assets	4.35	5.2
Future salary increase	n/a	n/a
Future pension increase	3.2	3.4
Inflation (RPI) assumption	3.2	3.4

No rate of increase in salaries is required as the scheme is closed for future accrual.

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The mortality assumptions for both 2014 and 2013 follow the standard tables SINMA (males) and SINFA (females), projected by year of birth using the 2012 CMI mortality projection method with a long term annual rate of improvement of 1%. Assuming retirement at age 65, the life expectancy in years is as follows:

	<b>2014</b>	<b>2013</b>
For a male aged 65 now	87	87
For a female aged 65 now	90	90

**Sensitivity Analysis**

The impact on the defined benefit obligation of changes in the significant assumptions, based on the 2013 actuarial valuation being undertaken for the plan trustees, is shown approximately below:

<b>Assumption Varied</b>	<b>Defined Benefit Obligation % change</b>
As at 28 June 2014	
Discount Rate 1% p.a. lower	+25%
Inflation (in payment and deferment) Rate 1% p.a. higher	+24%
Life expectancy one year higher	+4%

The figures assume that each assumption is changed independently of the others. Therefore, the disclosures are only a guide because the effect of changing more than one assumption is not cumulative. The weighted average duration of the defined benefit obligation is approximately 22 years.

**23 Share based payment plans**

**Company Share Option Plan (CSOP)**

Since 2007 the Group has operated an HMRC approved CSOP scheme whereby share options were granted to key personnel within the business. Options vest if and when the Group's achieved profit before interest and taxation (PBIT) meets or exceeds a percentage of budgeted PBIT. Performance targets are split over 3 years. All option awards are broken into three separate and equal tranches to be measured against the actual results in each of the 3 years for which options have been granted.

The criteria for vesting options are as follows.

- If 100% of budget is met, all options available for that year vest
- If, in years one and two, 80 to 100% of budget is met, that portion of the options available in that year vest, with the remaining vesting in the following year provided PBIT target is met in full in the following year
- If less than 80% of budget is met, no options vest
- In the final year, if 80 to 100% of target is achieved, that portion of options will vest and the remaining options will lapse

The contractual life of each option granted is ten years. There is no cash settlement alternative. The scheme allows for exercising of the options not earlier than 3 years after the option grant date, and not later than 10 years after the option grant date. The expected life of the options is not necessarily indicative of exercise patterns that may occur.

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**Senior Executives Incentive Plan (SEIP)**

Share options were granted to 7 senior executives on flotation of the business onto AIM. This was a one off event, where vesting was conditional solely on successful flotation. A total of 828,064 options were granted, each at an exercise price of £0.01. The options may be exercised at any point between 1 year from flotation date and not later than 10 years from flotation date. The contractual life of each option granted is ten years. There is no cash alternative. The expected life of the options is not necessarily indicative of exercise patterns that may occur.

**Management long term incentive plan (LTIP)**

During the period ended 29 June 2013, share options were granted to 12 senior managers. Vesting was conditional on the achievement of certain profit related performance targets. A total of 555,784 options were granted at an exercise price of £1.53. The weighted average exercise price of options granted in the period was £1.53. Options which vest may be exercised at any point, between one year from grant, and not later than 10 years from grant date. The contractual life of each option granted is ten years. There is no cash alternative. The expected life of the options is not necessarily indicative of exercise patterns that may occur.

Targets for the year, however, were not met and all options granted in respect of this scheme lapsed on 29 June 2013. Consequently, no options remain outstanding and no charge has been recorded in respect of these options.

During the period ended 28 June 2014, share options were granted to 14 senior managers. Vesting was conditional on the achievement of certain profit related performance targets. A total of 663,913 options were granted at an exercise price of £1.67. The weighted average exercise price of options granted in the period was £1.67. Options which vest may be exercised at any point, between one year from grant, and not later than 10 years from grant date. The contractual life of each option granted is ten years. There is no cash alternative. The expected life of the options is not necessarily indicative of exercise patterns that may occur.

**Valuation**

The fair value of all options granted has been estimated using the Black Scholes option pricing model, taking into account the terms and conditions upon which the options were granted. The following table lists the inputs to the model used for the 52 weeks ended 28 June 2014 and 29 June 2013 respectively.

	<b>2014</b>	<b>2013</b>
Dividend yield	3.5%	3.5%
Expected share price volatility	35.8%	52.4%
Risk free interest rate	2.6%	2.5%
Expected life of option (years)	3.0	6.5
Option strike price (£)	1.67	1.53
Share price (£)	1.67	1.53

For all periods from Produce Investments plc flotation in November 2010 to 29 June 2013 inclusive, volatility was calculated by reviewing the average volatility of a number of listed companies with operations within the food or fresh produce sectors over a five year period 2005 – 2010. The expected volatility reflected the assumption that the historic average volatility of these various companies may be indicative of future trends for Produce Investments plc. This may not reflect the actual future outcome.

For the period ended 28 June 2014, Produce Investments plc share price movements have been used as the basis for the volatility used within the option pricing model.

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**Charges in 2014**

The expense recognised for share based payments in respect of employee services rendered during the period ended 28 June 2014 is £298k (2013: £3k). All of this expense arises from equity share based payment transactions. This is split as follows :

	<b>2014</b>	<b>2013</b>
	<b>£000s</b>	<b>£000s</b>
CSOP scheme	(16)	3
LTIP scheme	314	-
<b>Total SBP charge</b>	<b>298</b>	<b>3</b>

The following table illustrates the number and weighted average exercise prices (WAEP) of, and movements in, share options during the period.

At 28 June 2014, the weighted average remaining contractual life for outstanding options was as follows :

	<b>2014</b>	<b>2013</b>
CSOP	3 yrs 11 mths	4 yrs 11 mths
SEIP	6 yrs 3 mths	7 yrs 3 mths
LTIP	9 yrs 0 mths	-

Outstanding options at the end of the period are exercisable at the following exercise prices

	<b>2014</b>	<b>2013</b>
CSOP	£0.74	£0.74
SEIP	£0.01	£0.01
LTIP	£1.67	-

The weighted average share price for options exercised in the period was £2.43 (2013 : £1.35)

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The following summarises share option movements in the current and prior periods :

	CSOP		SEIP		LTIP	
	No	WAEP	No	WAEP	No	WAEP
<b>Outstanding at 30 June 2012</b>	<b>1,076,887</b>	<b>0.74</b>	<b>828,064</b>	<b>0.01</b>	-	-
Granted during year	-	-	-	-	555,784	1.53
Exercised during year	(59,285)	0.74	(258,728)	0.01	-	-
Expired/cancelled	(19,266)	0.74	-	-	(555,784)	1.53
<b>Outstanding at 29 June 2013</b>	<b>998,326</b>	<b>0.74</b>	<b>569,336</b>	<b>0.01</b>	-	-
Granted during year	-	-	-	-	663,913	1.67
Exercised during year	(174,466)	0.74	-	-	-	-
Expired/cancelled	(50,497)	0.74	-	-	-	-
<b>Outstanding at 28 June 2014</b>	<b>773,363</b>	<b>0.74</b>	<b>569,336</b>	<b>0.01</b>	<b>663,913</b>	<b>1.67</b>
Options exercisable at 28 June 2014	773,363	0.74	569,336	0.01	663,913	1.67
Options exercisable at 29 June 2013	972,371	0.74	569,336	0.01	Nil	Nil

## 24 Trade and other payables

	2014 £'000	2013 £'000
Trade payables	18,756	24,534
Taxes & social security	873	555
Accruals and deferred income	9,456	6,755
<b>Total trade and other payables</b>	<b>29,085</b>	<b>31,844</b>

Trade payables are non-interest bearing and are normally settled on 30-45 day terms.

Trade liabilities are sterling denominated, with the exception of €81,000 (2013: €266,000).

## 25 Related party disclosures

During the period the Group entered into the following transactions with the related parties as identified below:

Organic Potato Growers (Scotland) Limited ('OPG') is a potato grower in which the Group owns a 33.3% interest. The Group made purchases from OPG of £262,000 (2013:£289,000) and sales to OPG of £19,000 (2013:£29,000). At the reporting date the Group was owed £nil by OPG (2013:£nil).

The group traded with B&C Farming Ltd, a company controlled by A Bambridge, a director of Produce Investments plc. Purchases of £1,834,000 (2013:£2,236,000) and sales of £226,000 (2013:£189,000) were made.

Restrain Company Limited is a company which is 70% owned by Produce Investments plc. The remaining 30% of ordinary shares are not controlled by the Group. During the year, 100% controlled Group companies made sales to Restrain Company Limited of £120,000 (2013:£107,000) and purchased goods and services from Restrain Company Limited totalling £49,000 (2013:£45,000). At 29 June 2013 Restrain Company Limited owed Group companies £nil (2013:£nil).

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Sir David Naish is a director of Naish Farms Limited. The Group made sales to Naish Farms of £9,295 (2013 : £nil) and purchases from Naish Farms Limited of £22,101 (2013 : £nil).

**26 Commitments and contingencies**

**Operating lease commitments – group as lessee**

The Group has entered into commercial leases on plant items, office space and a leasehold trading premises. These leases have an average life of between three and ten years with no renewal option included in the contracts. There are no restrictions placed upon the Group by entering into these leases.

Future minimum rentals payable under non-cancellable operating leases as at 28 June 2014 are as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Within one year	1,409	1,138
After one year but not more than five years	2,457	2,340
<b>Total future minimum rentals payable</b>	<b>3,866</b>	<b>3,478</b>

**Operating lease commitments – group as lessor**

The Group has entered into commercial leases on certain items of plant and machinery which are leased to customers. These non-cancellable leases have a lease term of between one and five years. Where leases are signed for multiple years, revenue is paid in advance and recognised in the period to which it relates, with balances deferred as required.

Future minimum rentals receivable under non-cancellable operating leases as at 28 June 2014 are as follows:

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Within one year	189	103
After one year but not more than five years	188	192
<b>Total future minimum rentals receivable</b>	<b>377</b>	<b>295</b>

*Capital commitments*

At 28 June 2014, the Group had capital commitments of £573,000 (2013:£736,000)

**Guarantees**

The Company has provided a composite cross guarantee to its bankers in respect of bank borrowings with Group companies. At the end of the period the total bank borrowings of the Group companies amounted to £26,759,000 (2013: £23,000,000).

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**27 Financial risk management**

**Financial risk associated with agricultural activities**

Agricultural activities such as potato growing have inherent risk related to planting, growing and harvesting and are subject to the vagaries of the weather. In order to mitigate the financial risk associated with growing and harvesting potatoes the Group continues to invest in developing and selecting varieties that are resistant to disease and also seeks to utilise modern harvesting equipment which is less susceptible to adverse weather and lifting conditions. The Group also enters into fixed price potato contracts with growers for the majority of its procurement. This protects the raw material cost from market fluctuation in all but the most abnormal seasons.

The Board reviews and agrees policies for managing the risks associated with interest rate, credit and liquidity risk. The Group has in place a risk management policy that seeks to minimise any adverse effect on the financial performance of the Group by continually monitoring the following risks:

*Interest rate risk*

The Group's interest rate risk arises as a result both its long and short term borrowing facilities.

The Group seeks to manage exposure to interest rate fluctuations through the use of fixed interest rate swaps and caps.

*Foreign currency risk*

The Group's exposure to the risk of changes in foreign exchange rates is not significant as primarily all of the Group's operating activities are denominated in pound sterling

*Credit risk*

The Group is exposed to credit risk in respect of its many customers. The Group has long established policies and procedures for controlling customer credit risk. Credit limits are established for all customers based on internal rating criteria and are constantly reviewed and updated in accordance with the customer's latest financial position.

The Group operates a debts insurance policy, covering the larger non-retail customers. No claims have been made against the policy in the year.

The Group's maximum exposure to credit risk from its customers is £26,127,000 (2013:£23,683,000) as disclosed in note 17 – trade and other receivables.

The Group regularly monitors and updates its cash flow forecasts to ensure it has sufficient and appropriate funds to meet its ongoing operational requirements whilst maintaining adequate headroom on its facilities to ensure no breach in its banking covenants.

*Liquidity risk*

The tables below summarise the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

<b>52 weeks ended 28 June 2014</b>	<b>On demand £'000</b>	<b>Less than 3 months £'000</b>	<b>3 to 12 months £'000</b>	<b>1 to 5 years £'000</b>	<b>&gt;5 years £'000</b>	<b>Total £'000</b>
Interest-bearing loans and borrowings	-	-	11,509	15,250	-	26,759
Trade and other payables	-	29,085	-	-	-	29,085
Financial derivatives	-	-	-	(65)	-	(65)
Other liabilities	-	47	142	188	-	377
	<b>-</b>	<b>29,132</b>	<b>11,651</b>	<b>15,373</b>	<b>-</b>	<b>56,156</b>

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<b>52 weeks ended 29 June 2013</b>	<b>On demand £'000</b>	<b>Less than 3 months £'000</b>	<b>3 to 12 months £'000</b>	<b>1 to 5 years £'000</b>	<b>&gt;5 years £'000</b>	<b>Total £'000</b>
Interest-bearing loans and borrowings	-	-	2,250	20,750	-	23,000
Trade and other payables	-	31,844	-	-	-	31,844
Financial derivatives	-	-	-	15	-	15
Other liabilities	-	26	77	192	-	295
	<b>-</b>	<b>31,870</b>	<b>2,327</b>	<b>20,957</b>	<b>-</b>	<b>55,154</b>

**Capital management**

Capital is the equity attributable to the equity holders of the parent. The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholder value. The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, sell assets, return capital to shareholders or issue new shares.

The Group monitors capital on the basis of a gearing ratio. This ratio is calculated as net debt divided by EBITDA. Net debt is calculated as total borrowings less cash. EBITDA is calculated as operating profit before any significant non-recurring items, interest, tax, depreciation and amortisation. The gearing ratio at the period end was 1.54 (2013: 1.39).

**28 Principal Group companies**

As at the period end, the Group comprises the following holdings:

<b>Name</b>	<b>Country of incorporation</b>	<b>Nature of business</b>	<b>Class of shares held</b>	<b>% equity interest</b>	
				<b>2014</b>	<b>2013</b>
Greenvale Holdings Limited	UK	Holding company	Ordinary	100.0	100.0
Greenvale AP Limited	UK	Buying and selling of potatoes	Ordinary 'B' Preference	100.0	100.0
Greenvale Growing Limited	UK	Growing potatoes	Ordinary	100.0	100.0
Restrain Company Limited	UK	Potato and onion atmosphere regulation	Ordinary	70.0	70.0
Swancote Foods Limited	UK	Dormant	Ordinary	100.0	100.0
Organic Potato Growers (Scotland) Limited	UK	Growing potatoes	Ordinary	33.3	33.3
BROP s.r.o	CZ	Potato processing	Ordinary	30.0	30.0
Rowe Farming Limited	UK	Growing potatoes & daffodils	Ordinary	100.0	100.0
The Jersey Royal Company Limited	JE	Growing potatoes	Ordinary	100.0	n/a
The Kent Potato Company Limited	UK	Growing potatoes	Ordinary	100.0	n/a

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**29. Business Combinations**

On 16 May 2014 the Group acquired 100% of the issued share capital of The Jersey Royal Company Limited, a company incorporated in Jersey, and 100% of the issued share capital of The Kent Potato Company Limited, a company incorporated in England, in a combined purchase of both companies from the same common owner. The Jersey Royal Company Limited grows and supplies specialist new potatoes from its base in Jersey, and in particular the Jersey Royal variety, which is unique to Jersey and enjoys EU protected 'product of designated origin' status. The Kent Potato Company Limited farms, purchases and supplies locally produced Kent potatoes to multiple retailers, mainly in the South East of England.

Goodwill arising on this acquisition is represented by the anticipated synergies with existing Produce Investments plc operations. The acquired businesses enable the group to access the earliest season potatoes, which will enhance the group's planning and strategy over the rest of its crop as it comes through the harvest season. The acquisition will also help diversify the group's customer risk profile, and may provide future cross-selling opportunities. The acquired businesses contributed revenues of £11,324,000 and operating loss of £(43,000) to the group for the period from 16 May 2014 to 28 June 2014.

The consideration comprised:

	<i>Notes</i>	<b>£'000</b>
Cash consideration		10,877
Shares issued in Produce Investments plc (Note 19)	being 1,590,909 shares at £2.525	4,017
<b>Total Consideration</b>		<b>14,894</b>

The amounts recognised in respect of the identifiable assets acquired and liabilities assumed are set out below:

	<b>Book Values</b> <b>£000s</b>	<b>Fair Values</b> <b>£000s</b>
Property, plant and equipment (note 13)	9,706	9,706
Intangible assets and goodwill	18	18
Inventories	1,590	1,590
Biological assets (note 6)	536	4,890
Trade and other receivables	11,516	11,805
Cash and cash equivalents	878	878
Trade and other payables	(8,705)	(8,705)
Bank overdraft	(5,024)	(5,024)
Deferred tax (note 10)	59	(694)
Government Grants	(448)	(448)
	<u>10,126</u>	<u>14,016</u>
Satisfied by :		
Consideration as above		14,894
<b>Goodwill (note 14)</b>		<b>878</b>

Included in the £878,000 of goodwill recognised above are certain intangible assets that cannot be individually separated and reliably measured from the acquiree due to their nature. These items include the expected value of synergies and an assembled workforce. Acquisition related costs (included in administration expenses) amount to £284,000. If the acquisition had occurred on 30 June 2013, group revenue would have been £211,745,000 and operating profit £10,852,000. This has been based on the accounts prepared for the year to December 2013, as any estimates for the year to June 2014 would be difficult and therefore more subjective.

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On 2 October 2012 the Group acquired 100% of the issued share capital of Rowe Farming Ltd, a company incorporated in England, which grows and supplies daffodils and daffodil bulbs for both domestic and export markets, as well as growing and supplying specialist new and salad potatoes from its base in Cornwall. The goodwill arising on acquisition is represented by continuing profitability in all existing operations. In addition, there are identified synergies with the Greenvale's potato operations. The expansion of the daffodil business using Greenvale's marketing expertise is also a significant opportunity.

The consideration comprised:

	<i>Notes</i>	<b>£'000</b>
Cash consideration		10,000
Supplementary payment	based on the working capital at the time of acquisition compared to the normalised level	514
Total cash consideration		<u>10,514</u>
Shares issued in Produce Investments plc (Note 19)	being 1,818,182 shares valued at £1.51 being the market value on the date of acquisition	2,745
Total Consideration		<u><b>13,259</b></u>

The amounts recognised in respect of the identifiable assets acquired and liabilities assumed are set out below:

	<b>Book Values £000s</b>	<b>Fair Values £000s</b>
Property, plant and equipment (note13)	3,564	3,564
Other investments (note 3)	57	57
Inventories	1,244	1,244
Biological assets	798	4,231
Trade and other receivables	2,637	2,637
Trade and other payables	(1,243)	(1,243)
Deferred tax (note 10)	(1,087)	(1,087)
Other financial liabilities	(2,586)	(2,586)
	<u>3,384</u>	<u>6,817</u>
Satisfied by :		
Consideration as above		13,259
Goodwill (note 14)		<u>6,442</u>

Acquisition related costs (included in administration expenses) amount to £323,000.

Included in the Group consolidated statement of comprehensive income for the period from 2 October 2012 to 29 June 2013, relating to Rowe Farming Ltd is turnover of £8,782,000 and operating profit of £2,741,000. Included in the £6,442k of goodwill recognised above are certain intangible assets that cannot be individually separated and reliably measured from the acquiree due to their nature. These items include the expected value of synergies and an assembled workforce. If the acquisition had occurred on 1 July 2012, group revenue for the full year would have been £207,354,000 and operating profit £7,963,000.

**Produce Investments plc**

**COMPANY FINANCIAL STATEMENTS**

**For the 52 weeks ended 28 June 2014**

**While the consolidated financial statements of Produce Investments plc  
have been prepared in accordance with IFRS,  
the financial statements of the parent company have been prepared  
in accordance with UK GAAP, as permitted by the Companies Act.**

## **DIRECTORS' RESPONSIBILITIES IN THE PREPARATION OF FINANCIAL STATEMENTS**

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The directors are responsible for preparing the Directors Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- a. select suitable accounting policies and then apply them consistently;
- b. make judgements and estimates that are reasonable and prudent;
- c. state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- d. prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company and the company will continue in business;

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**COMPANY BALANCE SHEET**  
**At 28 June 2014**

**Company reg no : 05624995**

	<i>Notes</i>	<b>2014 Company £'000</b>	<b>2013 Company £'000</b>
<b>FIXED ASSETS</b>			
Investments	3	61,151	45,959
<b>CURRENT ASSETS</b>			
Debtors	4	10,148	5,084
Cash at bank and in hand		27	121
		10,175	5,205
<b>CREDITORS</b>			
Amounts falling due within one year	5	(23,008)	(5,063)
<b>NET CURRENT LIABILITIES</b>			
		(12,833)	142
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			
		48,318	46,101
<b>CREDITORS</b>			
Amounts falling due after more than one year	6	(15,250)	(20,750)
<b>NET ASSETS</b>			
		33,068	25,351
<b>CAPITAL AND RESERVES</b>			
Called up share capital	7	265	220
Share premium account	9	21,466	15,624
Profit and loss account	9	811	1,239
Merger reserve	9	10,228	6,227
Other reserve	9	298	2,041
<b>SHAREHOLDERS FUNDS</b>			
	9	33,068	25,351

The financial statements on pages 58 to 65 were approved by the board of directors and authorised for issue on 26 September 2014 and were signed on its behalf by:

**B Macdonald**

**Director**

**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 52 weeks ended 28 June 2014**

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**1. BASIS OF ACCOUNTING AND ACCOUNTING POLICIES**

The financial statements have been prepared under the historical cost convention and in accordance with applicable UK accounting standards that have been applied consistently.

**INVESTMENTS**

Fixed asset investments are stated at cost less provision for diminution in value.

**DEFERRED TAXATION**

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. Deferred tax is measured at the average tax rates that are expected to apply in the periods in which timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

**FOREIGN CURRENCY TRANSLATION**

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rate of exchange ruling at the accounting date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

**FINANCING COSTS**

The financing costs of debt are recognised in the profit and loss account over the term of the instrument at a constant rate on the carrying amount.

**REVENUE RECOGNITION**

Revenue is derived from dividends from group companies and is recognised when approved by the Board.

**SHARE BASED PAYMENTS**

The cost of equity settled transactions with employees is measured by reference to the fair value at the date which they are granted and is recognised as an expense over the vesting period, which ends on the date on which the relevant employees become fully entitled to the award. The fair value of equity options has been determined using the Black Scholes option pricing model.

No expense is recognised for awards that do not ultimately vest, except for awards where vesting is conditional upon a market condition, which are treated as vesting irrespective of whether or not the market condition is satisfied, provided that all other performance criteria are satisfied.

**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 52 weeks ended 28 June 2014**

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At the balance sheet date before vesting, the cumulative expense is calculated, representing the extent to which the vesting period has expired and management's best estimate of the achievement or otherwise of non market conditions and the number of equity instruments that will ultimately vest or, in the case of an instrument subject to a market condition, be treated as vesting as described above. The movement in cumulative expense since the previous balance sheet date is recognised in the profit and loss account, with a corresponding entry in equity.

Where the terms of an equity settled award are modified or a new award is designated as replacing a cancelled or settled award, the cost based on the original award terms continues to be recognised over the original vesting period. In addition, an expense is recognised over the remainder of the new vesting period for the incremental fair value of any modification, based on the difference between the fair value of the original award and the fair value of the modified award, both as measured on the date of the modification. No reduction is recognised if this difference is negative.

Where an equity settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any cost not yet recognised in the profit and loss account for the award is expensed immediately. Any compensation paid up to the fair value of the award at the cancellation or settlement date is deducted from equity, with any excess over fair value being treated as an expense in the profit and loss account.

## **2. RESULT FOR THE FINANCIAL PERIOD**

As permitted by Section 408 of the Companies Act 2006, the parent company's profit and loss account has not been included in these financial statements. The parent company's loss for the financial period was £1,160,000 (2013 : £2,453,000). The company was a holding company in both periods and did not trade. The results reflect dividend income from the subsidiary companies, offset by the interest costs of servicing the loans reflected on the balance sheet and the administrative costs of running the company.

Auditor fees for the period were £30,000 (2013: £30,000). These were settled by the main trading subsidiary, Greenvale AP Limited.

## **3. FIXED ASSET INVESTMENTS**

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	<i>Note</i>	<b>Shares in subsidiaries</b>
<hr/>		
Cost and net book value:		
At 29 June 2013		45,959
Share based payment	8	298
Acquisition of The Jersey Royal Potato Company		14,894
		<hr/>
At 28 June 2014		61,151

**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 52 weeks ended 28 June 2014**

As at the period end, the fixed asset investments of the Company comprise the following holdings:

Name	Country of incorp'n	Nature of business	Class of shares held	% Equity Interest 2014
Greenvale Holdings Limited #	UK	Holding company	Ordinary	100.0
Greenvale AP Limited #	UK	Supply of potatoes	Ordinary & B Preference	100.0
Greenvale Growing Limited #	UK	Growing potatoes	Ordinary	100.0
Swancote Foods Limited	UK	Dormant	Ordinary	100.0
Organic Potato Growers (Scotland) Limited	UK	Growing potatoes	Ordinary	33.3
BROP s.r.o.	CZ	Potato Processing	Ordinary	30.0
Restrain Company Limited #	UK	Potato & onion atmosphere regulation	Ordinary	70.0
Rowe Farming Limited#	UK	Growing of potatoes & daffodils	Ordinary	100.0
The Jersey Royal Company Limited#	JE	Growing potatoes	Ordinary	100.0
The Kent Potato Company Limited	UK	Growing potatoes	Ordinary	100.0

# direct holding of the Company.

**4. DEBTORS**

	2014 £'000	2013 £'000
Due within one year:		
Amounts owed by group undertakings	9,529	4,505
Prepayments and accrued income	620	579
	<u>10,149</u>	<u>5,084</u>

**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 52 weeks ended 28 June 2014**

**5. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Bank loans	2,750	2,250
Amounts owed to group undertakings	20,129	2,813
Accruals and deferred income	129	-
	<u>23,008</u>	<u>5,063</u>

The bank loans are secured by a composite cross guarantee given by all Group companies. These borrowings are also secured by first legal charges over land and buildings, debenture over all present and future assets of the Group and assignment of keyman policies. Further details regarding the loans are given below.

**6. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Bank loans	<u>15,250</u>	<u>20,750</u>

**Analysis of bank loan maturity:**

	<b>2014</b>	<b>2013</b>
	<b>£'000</b>	<b>£'000</b>
Amounts falling due:		
In one year or less, or on demand	2,750	2,250
Between one and two years	3,000	2,750
Between two and five years	12,250	3,000
In five years or more	-	15,000
	<u>18,000</u>	<u>23,000</u>

The bank loans at 29 June 2013 were represented by the following:

Facility A.1 (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments are at £1,125k per annum rising to £1.5m per annum during the year to June 2016. This loan is subject to a fixed rate hedge of 4.02%.

Facility A.2 (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments are at £1,125k per annum rising to £1.5m per annum during the year to June 2016. This loan is subject to an interest rate cap of 3.75%.

Revolving Credit Facility (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments can be made at the end of each calendar month at a minimum of £1m. Since October 2012 £3m has been repaid in this way.

**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 52 weeks ended 28 June 2014**

**6. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR (continued)**

Following the flotation of the Company in November 2010, facility A was cleared in full. There are no outstanding amounts in respect of this facility.

The bank loans at 28 June 2014 were represented by the following:

Facility A.1 (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments are at £1,375k per annum rising to £1.5m per annum during the year to June 2016. This loan is subject to a fixed rate hedge of 4.02%.

Facility A.2 (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments are at £1,375k per annum rising to £1.5m per annum during the year to June 2016. This loan is subject to an interest rate cap of 3.75%.

Revolving Credit Facility (as above). Interest since October 2012 is payable at 3.0039% above LIBOR. Repayments can be made at the end of each calendar month at a minimum of £1m . Since October 2012 £5.75m has been repaid in this way.

The Company has entered into an interest rate swap (as above) to fix the overall cost of this loan. The fair value of the swap at the reporting date was £65,000 (2013 : (£15,000)).

**7. SHARE CAPITAL**

	Number of ordinary shares (thousands)	Ordinary shares £'000	Share premium £'000	Total £'000
As at 29 June 2013	22,054	220	15,624	15,844
Issued on acquisition of The Jersey Royal Potato Company	1,591	16	-	16
Issued during the year	2,727	27	5,977	6,004
Issued on exercise of share options	174	2	125	127
As at 28 June 2014	26,546	265	21,726	21,991

At 30 June 2012 there were 19,917,733 ordinary shares in issue in the Company. All shares carry equal voting rights.

At 29 June 2013 there were 22,053,928 ordinary shares in issue in the Company. All shares carry equal voting rights.

At 28 June 2014 there were 26,546,574 ordinary shares in issue in the Company. All shares carry equal voting rights.

**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 52 weeks ended 28 June 2014**

**8. SHARE BASED PAYMENTS**

**Company Share Option Plan (CSOP)**

Since 2007 the Group has operated an HMRC approved CSOP scheme whereby share options were granted to key personnel within the business. Options vest if and when the Group's achieved profit before interest and taxation (PBIT) meets or exceeds a percentage of budgeted PBIT. Performance targets are split over 3 years. All option awards are broken into three separate and equal tranches to be measured against the actual results in each of the 3 years for which options have been granted.

The criteria for vesting options are as follows.

- If 100% of budget is met, all options available for that year vest
- If, in years one and two, 80 to 100% of budget is met, that portion of the options available in that year vest, with the remaining vesting in the following year provided PBIT target is met in full in the following year
- If less than 80% of budget is met, no options vest
- In the final year, if 80 to 100% of target is achieved, that portion of options will vest and the remaining options will lapse

The contractual life of each option granted is ten years. There is no cash settlement alternative. The scheme allows for exercising of the options not earlier than 3 years after the option grant date, and not later than 10 years after the option grant date. The expected life of the options is not necessarily indicative of exercise patterns that may occur.

**9. STATEMENT OF MOVEMENT ON RESERVES AND SHAREHOLDERS' FUNDS**

	Share capital	Share premium	Merger reserve	Other reserve	Profit and loss	Total
	£'000	£'000	£'000	£'000	£'000	£'000
At 29 June 2013	220	15,624	6,227	2,041	1,239	25,351
Reserve transfer				(2,041)	2,041	-
New equity issued in period	45	5,842	4,001	-	-	9,888
(Loss) / Profit for the period	-	-	-	-	(1,160)	(1,160)
Equity dividends paid in period	-	-	-	-	(1,309)	(1,309)
Share based payments	-	-	-	298	-	298
At 28 June 2014	<b>265</b>	<b>21,466</b>	<b>10,228</b>	<b>298</b>	<b>811</b>	<b>33,068</b>

The origins of the Other Reserve are Share Based Payments made between 2008 and 2013 inclusive. On 1 July 2013 the company transferred these distributable reserves into the profit and loss account.

**NOTES TO THE FINANCIAL STATEMENTS**  
**For the 52 weeks ended 28 June 2014**

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**10. CONTINGENT LIABILITY**

The company has provided a composite cross guarantee to its bankers in respect of bank borrowings with Group companies. At the end of the period the total bank borrowings of the group companies amounted to £25,569,000 (2013 : £23,000,000).

**11. CONTROL**

The consolidated statements of Produce Investments plc are the largest group into which the results of this company are consolidated.

**12. DIVIDENDS**

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	<b>2014</b>	<b>2013</b>
	<b>£000</b>	<b>£000</b>
Interim dividend of 2.275 pence per share in respect of 2014 paid 16 April 2014	504	397
Final dividend of 3.64 pence per share in respect of 2013 paid 24 October 2013	805	396
Total Dividends paid in the year	1,309	793

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The Directors propose a final dividend of 4.55 pence per share payable on 30 October 2014 to shareholders who are on the register at 10 October 2014. This dividend totalling £1,208,000 has not been recognised as a liability in these consolidated financial statements.

**13. RELATED PARTY DISCLOSURES**

The Company is exempt from disclosing transactions with Group companies that are wholly owned and consolidated within these accounts.

Restrain Company Limited is a company which is 70% owned by Produce Investments plc. The remaining 30% of ordinary shares are not controlled by the Group. During the year, 100% controlled Group companies made sales to Restrain Company Limited of £120,000 (2013:£107,000) and purchased goods and services from Restrain Company Limited totalling £49,000 (2013:£45,000). At 29 June 2013 Restrain Company Limited owed Group companies £nil (2013:£nil).